



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: Oxygen sensors for VapoTherm Precision flow units

Ryan Swaine <viamedinbox@gmail.com>

15 February 2024 at 17:37

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please can we set up the CRM and provide an invoice for Renny at Al ESSA Group.

USD - Distributor
2x R-17Vi - 0110019
25x Max-250 - 0110425
Delivery EXW (they are to arrange collection or provide a courier account)

Thank you, Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **Renny Mathews** <RennyM@allessakuwait.com>

Date: Thu, 15 Feb 2024 at 11:52

Subject: RE: Oxygen sensors for VapoTherm Precision flow units

To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>Cc: Selvaraj Shanmugham <SelvarajS@virtusuae.com>, VS Sriram <SriramVS@allessakuwait.com>, Anjana Chirayath Surendranath <MTG114@virtusuae.com>

Dear Ryan,

Please quote for the sensors only and we will use our own courier account for collection.

We need to add on more type of sensor from Viamed compatible with Nouva Part No# E15/5 in the quotation. Qty-2 .

Thanks & Best regards

Renny

AL ESSA GROUP*A Commitment to Excellence...*

Renny Mathews

Team Manager

Technical Support & Service

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M. +965. 9696.4477

RennyM@allessakuwait.com

Al-Essa Medical & Scientific Equipment

Co. WLL

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2483.3051

F. +965. 2484.0629

www.allessakuwait.com

• MEDICAL TECHNOLOGY •

Please consider the environment before printing

From: Ryan Swaine <viamedinbox@gmail.com>

Sent: 15 February 2024 14:08

To: Renny Mathews <RennyM@AllessaKuwait.com>

Cc: Selvaraj Shanmugham <SelvarajS@VirtusUAE.com>; VS Sriram <SriramVS@AllessaKuwait.com>; Anjana Chirayath Surendranath <MTG114@VirtusUAE.com>

Subject: Re: Oxygen sensors for Vapotherm Precision flow units

Hi Renny

No problem, please can you let me know if you would like us to quote for delivery or would you prefer to use your own courier account?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED

www.viamed.co.uk

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On Thu, 15 Feb 2024 at 10:54, Renny Mathews <RennyM@allessakuwait.com> wrote:

Dear Ryan,

Thank for the mail. Can we have the quotation on your letter head this time? Since this is the first time we need to undergo the supplier registration for the payment process.

Thanks and Best regards

Renny

AL ESSA GROUP

A Commitment to Excellence...

Renny Mathews

Team Manager

Technical Support & Service

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• MEDICAL TECHNOLOGY •

Please consider the environment before printing

From: Ryan Swaine <viamedinbox@gmail.com>

Sent: 15 February 2024 12:53

To: Selvaraj Shanmugham <SelvarajS@VirtusUAE.com>

Cc: Renny Mathews <RennyM@AlessaKuwait.com>; VS Sriram <SriramVS@AlessaKuwait.com>; Anjana Chirayath Surendranath <MTG114@VirtusUAE.com>

Subject: Re: Oxygen sensors for Vapotherm Precision flow units

Dear Selvaraj, Dear Renny

Thank you very much for your email.

We would be very happy to offer you our distributor pricing for your company in Kuwait, please find the details below:

MAX-250 - pn. 0110425 = USD \$60.10 each EXW

We have the stock available for immediate dispatch.

If you would like to proceed with an order, please let me know the company details, delivery/billing address and contact details for responsible persons or let me know if you have any questions or concerns.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 15 Feb 2024 at 07:05, Selvaraj Shanmugham <SelvarajS@virtusuae.com> wrote:

Good morning Ryan,

Please find below a request mail from our parent company, Al Essa at Kuwait and they would like to source the oxygen sensors from Viamed. Hope you should be able to offer them the best competitive price for the oxygen sensors.

Thanks and best regards

Selvaraj

From: Renny Mathews <RennyM@AlessaKuwait.com>
Sent: Thursday, February 15, 2024 10:49 AM
To: Selvaraj Shanmugham <SelvarajS@VirtusUAE.com>
Cc: VS Sriram <SriramVS@AlessaKuwait.com>
Subject: Oxygen sensors for VapoTherm Precision flow units

Dear Selvaraj,

Further to your discussion regarding the compatible oxygen sensors for VapoTherm Precision flow units please find the details below of Viamed sensors. We would like to order 25 Pcs urgently. Kindly initiate the communication with Viamed for further order processing.

Viamed's Compatible for Vapotherm Precision Flow Oxygen equipment**Part number** 0110425**Product name** : MAX-250 Oxygen Sensor**GTIN / EAN13** 5051826009093

MAX-250 with O Ring



Part Number	0110425
Model Number	MAX-250 with 'O' Ring
Main OEM	Maxtec
OEM Sensor Part No.	R125P01-007
Output Connector	2 pin socket
Sensor Output	10.0 - 15.5 mV
Response Time	≤ 15 seconds
Warranty	24 months

Best regards

Renny/MTG04

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