



Main Account <viamedinbox@gmail.com>

Re: Oxygen Sensors

1 message

Chantelle Louise <autotrade01@outlook.com>

13 February 2024 at 15:44

To: Steve Hardaker <steve.hardaker@viamed.co.uk>

Hi yes the delivery address is correct the name is Chantelle curry and phone number 07564625494

Thanks

Sent from my iPhone

On 13 Feb 2024, at 14:34, Steve Hardaker <steve.hardaker@viamed.co.uk> wrote:

Hi,

The sales office has asked me for the following information, which we need in order ship the goods:

- Confirmation of the invoice and delivery address, are they both as follows?:

Auto Trade Company
11 Duxford Court
Doncaster
Cantley
DN46PX

- A contact name at the delivery address.

- A contact telephone number.

Once we have these, we can raise the proforma, thanks.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

**Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office.
Telephone calls to the main office will be answered, but please continue to use email where possible.**

Website: www.viamed.co.uk
email: steve.hardaker@viamed.co.uk
Tel: +44 (0)1535 634542
Fax: +44 (0)1535 635582

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----- Forwarded message -----

From: **Steve Hardaker** <steve.hardaker@viamed.co.uk>
Date: Tue, 13 Feb 2024 at 14:11
Subject: Re: Oxygen Sensors
To: Chantelle Louise <autotrade01@outlook.com>

Hi,

I've forwarded the proforma request to the sales office and will send that on to you once it has been raised. Payment needs to be by BACS transfer, the full details will be on the proforma.

Please note these items are not eligible for return unless found to be faulty when returned to us and tested by our engineers, which is why I have been attempting to ensure that you know the exact spec that you require so you don't buy the wrong sensors.

Please also be aware that these sensors are sealed into gas barrier bags to prolong the shelf life, do not open the bags until the time when the sensor is being put into service. We recommend that they are put into service with the minimum of storage time, and certainly before the warranty expires, which is 12 months from the date of invoice.

If you have any queries, please let me know.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Tue, 13 Feb 2024 at 12:14, Chantelle Louise <autotrade01@outlook.com> wrote:

Hi Steve

I'll get it paid today once I have the pro-forma.

Thank you

From: Steve Hardaker <steve.hardaker@viamed.co.uk>
Sent: 12 February 2024 13:52
To: Chantelle Louise <autotrade01@outlook.com>
Subject: Re: Oxygen Sensors

Good afternoon,

Before I send a proforma, I just want to be sure that you are aware of the differences between the sensors and are making the correct choice.

The R-22A has an output of 7.0 - 13.0mV in air. The R-22AV is essentially the same sensor with specially selected output range of 9.0 - 13.0mV, this is because some devices fail when used with sensors less than 9.0mV and the higher output ensures greater compatibility with a wider range of devices.

Buying both may be unnecessary as the R-22AV will work everywhere that the R-22A works.

So, unless you have a specific requirement for the R-22A, such as a customer that insists on that model because their devices contain this specific sensor and can verify that their device will work with a sensor <9.0mV, I would recommend that it might be more prudent to just start with the R-22AV.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Mon, 12 Feb 2024 at 13:13, Chantelle Louise <autotrade01@outlook.com> wrote:

Good Afternoon Steve

I understand can I have 25 of each if possible.

Thank you

From: Steve Hardaker <steve.hardaker@viamed.co.uk>
Sent: 12 February 2024 12:15
To: Chantelle Louise <autotrade01@outlook.com>
Subject: Re: Oxygen Sensors

Hi,

The pricing for these sensors has been more competitive in the past with breaks at 50+ and 100+, but due to price increases from Teledyne and narrow margins, we have found it necessary to remove the higher price breaks, and unfortunately, no better pricing is available for higher quantities.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Mon, 12 Feb 2024 at 11:50, Chantelle Louise <autotrade01@outlook.com> wrote:

Morning Steve
I believe i've enquired before and they we're £20 + VAT. Can you do any better on higher quantities.

thanks

From: Steve Hardaker <steve.hardaker@viamed.co.uk>
Sent: 12 February 2024 10:23
To: Chantelle Louise <autotrade01@outlook.com>
Subject: Re: Oxygen Sensors

Good morning,

The pricing structure doesn't include larger quantity price breaks, so it's just the 25+ pricing of £24.20+VAT with £12.00+VAT carriage.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Sat, 10 Feb 2024 at 10:44, Chantelle Louise <autotrade01@outlook.com> wrote:

Good Morning Steve

R22A and R22AV prices in 50s and 100 if possible.

Thank you

From: Steve Hardaker <steve.hardaker@viamed.co.uk>

Sent: 09 February 2024 17:57

To: Chantelle Louise <autotrade01@outlook.com>

Subject: Re: Oxygen Sensors

Hi,

Which type(s) do you need specifically?

These sensors are all for different emissions testers and we supply the specific types that you need for the devices that your customers are using; no distributors take the whole range as some of these are for very niche applications, such as devices imported from the US, and the sensors have a limited shelf life making storing them for long periods inadvisable.

The R-21A/AV and R-22A/AV are priced at £24.20+VAT, with a MOQ of 25 units, and the R-17A/AV/A-LV are priced at £30.90+VAT with a MOQ of 25 units. Carriage is £12.00+VAT per shipment for delivery to mainland UK.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Fri, 9 Feb 2024 at 13:32, Chantelle Louise <autotrade01@outlook.com> wrote:

Hi

It'll be automotive if possible and yes price in 25's exectra that would be good.

Thanks

From: Steve Hardaker <steve.hardaker@viamed.co.uk>

Sent: 09 February 2024 10:29

To: autotrade01@outlook.com <autotrade01@outlook.com>

Cc: Kate Griffiths <kate.griffiths@viamed.co.uk>

Subject: Re: Oxygen Sensors

Good morning,

Thank you for your enquiry.

Viamed's range of sensors can be found on our website, please can you advise which sensors in particular are you interested in:

<https://www.viamed.online/collections/automotive-oxygen-sensors>

Sensors can be purchased directly from the website, but if you are considering distributor level volumes with a MOQ of 25 units or more per order, I can offer you distributor pricing. For distributor pricing, please let me know the sensor type and order volume and I will advise.

Please note, all orders are initially on a proforma basis with payment required by bank transfer in advance of shipping.

Are you already supplying oxygen sensors? If so, which types and what volumes do you anticipate purchasing annually?

If you have any queries or if you need any more information regarding the sensors, please let me know.

Best regards,

Steve Hardaker
Technical Support Manager
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