



Sophie Lines &lt;viamed.sophie.lines@gmail.com&gt;

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**Fwd: Oxygen Sensors**

1 message

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**Steve Hardaker** <steve.hardaker@viamed.co.uk>  
To: office@vmsecure.me.uk

Tue, Feb 13, 2024 at 4:26 PM

Hi, please can someone raise a proforma invoice for the following new automotive customer.

Auto Trade Company  
11 Duxford Court  
Doncaster  
Cantley  
DN46PX

- 25x 0110122 R-22A
- 25x 0110132 R-22AV

I asked for further details, she said the delivery address is correct, the contact name is Chantelle Curry and the contact phone number is 07564625494.

I have offered them at distributor pricing but I am very wary as she seems to know nothing about the products and is not answering my queries in a way that I would expect. As such, \*no credit credit payments are to be accepted\* and we need to see the money in the bank before shipping.

It may be legit but please take care on this one, the account in the CRM has a memo added to state "Bank Transfer only".

I will send the proforma once raised to keep a single point of contact, If you have any queries or if anything makes you suspicious, please let me know.

Best regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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----- Forwarded message -----

From: **Chantelle Louise** <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)>  
Date: Tue, 13 Feb 2024 at 11:27  
Subject: Re: Oxygen Sensors  
To: Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

Mornign Steve

Please can I try 25 of each if possible.

thank you

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**From:** Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

**Sent:** 12 February 2024 13:52

**To:** Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)>

**Subject:** Re: Oxygen Sensors

Good afternoon,

Before I send a proforma, I just want to be sure that you are aware of the differences between the sensors and are making the correct choice.

The R-22A has an output of 7.0 - 13.0mV in air. The R-22AV is essentially the same sensor with specially selected output range of 9.0 - 13.0mV, this is because some devices fail when used with sensors less than 9.0mV and the higher output ensures greater compatibility with a wider range of devices.

Buying both may be unnecessary as the R-22AV will work everywhere that the R-22A works.

So, unless you have a specific requirement for the R-22A, such as a customer that insists on that model because their devices contain this specific sensor and can verify that their device will work with a sensor <9.0mV, I would recommend that it might be more prudent to just start with the R-22AV.

Best regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Mon, 12 Feb 2024 at 13:13, Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)> wrote:

Good Afternoon Steve

I understand can I have 25 of each if possible.

Thank you

---

**From:** Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

**Sent:** 12 February 2024 12:15

**To:** Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)>

**Subject:** Re: Oxygen Sensors

Hi,

The pricing for these sensors has been more competitive in the past with breaks at 50+ and 100+, but due to price increases from Teledyne and narrow margins, we have found it necessary to remove the higher price breaks, and unfortunately, no better pricing is available for higher quantities.

Best regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Mon, 12 Feb 2024 at 11:50, Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)> wrote:

Morning Steve

I believe i've enquired before and they we're £20 + VAT. Can you do any better on higher quantities.

thanks

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**From:** Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

**Sent:** 12 February 2024 10:23

**To:** Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)>

**Subject:** Re: Oxygen Sensors

Good morning,

The pricing structure doesn't include larger quantity price breaks, so it's just the 25+ pricing of £24.20+VAT with £12.00+VAT carriage.

Best regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Sat, 10 Feb 2024 at 10:44, Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)> wrote:

Good Morning Steve

R22A and R22AV prices in 50s and 100 if possible.

Thank you

---

**From:** Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

**Sent:** 09 February 2024 17:57

**To:** Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)>

**Subject:** Re: Oxygen Sensors

Hi,

Which type(s) do you need specifically?

These sensors are all for different emissions testers and we supply the specific types that you need for the devices that your customers are using; no distributors take the whole range as some of these are for very niche applications, such as devices imported from the US, and the sensors have a limited shelf life making storing them for long periods inadvisable.

The R-21A/AV and R-22A/AV are priced at £24.20+VAT, with a MOQ of 25 units, and the R-17A/AV/A-LV are priced at £30.90+VAT with a MOQ of 25 units. Carriage is £12.00+VAT per shipment for delivery to mainland UK.

Best regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Fri, 9 Feb 2024 at 13:32, Chantelle Louise <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)> wrote:

Hi

It'll be automotive if possible and yes price in 25's exextra that would be good.

Thanks

---

**From:** Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>  
**Sent:** 09 February 2024 10:29  
**To:** [autotrade01@outlook.com](mailto:autotrade01@outlook.com) <[autotrade01@outlook.com](mailto:autotrade01@outlook.com)>  
**Cc:** Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>  
**Subject:** Re: Oxygen Sensors

Good morning,

Thank you for your enquiry.

Viamed's range of sensors can be found on our website, please can you advise which sensors in particular are you interested in:

<https://www.viamed.online/collections/automotive-oxygen-sensors>

Sensors can be purchased directly from the website, but if you are considering distributor level volumes with a MOQ of 25 units or more per order, I can offer you distributor pricing. For distributor pricing, please let me know the sensor type and order volume and I will advise.

Please note, all orders are initially on a proforma basis with payment required by bank transfer in advance of shipping.

Are you already supplying oxygen sensors? If so, which types and what volumes do you anticipate purchasing annually?

If you have any queries or if you need any more information regarding the sensors, please let me know.

Best regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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