

## Kate Griffiths <viamed.kate.griffiths@gmail.com>

## Fwd: XHALE SA | Teledyne FINAL ASSY SENSOR UFO-130-2 | New Order 100 PCS

1 message

**Steve Nixon** <viamedinbox@gmail.com>
Reply-To: steve.nixon@viamed.co.uk
To: Kate Griffiths <kate.griffiths@viamed.co.uk>

5 February 2024 at 21:04

FYI

----- Forwarded message ------

From: Dimitrios Charalambidis <dimitrios.charalambidis@pnoe.com>

Date: Mon, 5 Feb 2024 at 20:30

Subject: Re: XHALE SA | Teledyne FINAL ASSY SENSOR UFO-130-2 | New Order 100 PCS

To: <steve.nixon@viamed.co.uk>

Cc: <viamed.janine.gill@gmail.com>, Janine Gill <office@viamed.co.uk>

Hi Steve,

Thank you for your email. Please see my answers below in blue.

Best regards,

D.

Dimitrios Charalambidis Head of Operations | PNOĒ, Inc & XHALE SA | https://pnoe.com





FT ranking: The Americas' Fastest-Growing Companies 2023

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On Fri, Feb 2, 2024 at 6:58 PM Steve Nixon <viamedinbox@gmail.com> wrote:

Thank you for the new order Dimitrios.

65 sensors have been shipped to you, which now leaves a back order balance of 200 sensors:

CVM147273 100 x 0110081 UFO 130-2

plus new pro-forma order: MVM148048 100 x 0110081 UFO 130-2

We need to carry out some forward planning taking into account:

- 1) Production lead time of 12 -14 weeks. Understood
- 2) Xhale specific sensor performance requirements. This information is already know to you as specifiled by Apostolos and Aris.
- 3) As well as taking other customer orders into consideration.

If you need part shipments, what is the minimum quantity required? We need 60 to 70 sensors per month

Please note that part shipments will incur extra shipping charges. Understood

Do you have an idea of what your UFO 130-2 oxygen sensor requirements are going to be over say the next 6 months. **Arround 360 to 400 sensors (estimation).** 

Regards

Steve

On Fri, 2 Feb 2024 at 12:03, Dimitrios Charalambidis <a href="mailto:charalambidis@pnoe.com">dimitrios.charalambidis@pnoe.com</a> wrote:

Dear Steve,

We would like to order the Teledyne FINAL ASSY SENSOR UFO-130-2 in 100 units.

Shipping: Express Saver

Please, share a proforma invoice for this order at your earliest convenience. Please also inform us about the ETA and proceed with partial shipments.

Thank you for your time and efforts.

I remain at your disposal for any further information.

Best regards,

**Dimitrios** 

Dimitrios Charalambidis Head of Operations | PNOĒ, Inc & XHALE SA | https://pnoe.com





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Steve

Steve Nixon

Director - Viamed Ltd.

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