



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: Flow Sensors

1 message

Danil Malevich <6385208@gmail.com>
To: kate.griffiths@viamed.co.uk

15 January 2024 at 14:55

Hello.

But we can pay you both bills on the same day. Therefore, please count this order as one and give us the price of 50.

пн, 15 янв. 2024 г. в 20:58, Kate Griffiths <office@viamed.co.uk>:

Hi Danil,

I had previously checked with our export manager, he is happy for you to have the first lot at a \$5 each cheaper price, but for the second lot we require you to pay the correct price for 60. The orders are classed as two separate orders.

The price breaks are as follows:

1 - 9 = \$ 120.00	10 - 24 = \$ 60.00	25 - 99 = \$ 55.00	100 - 249 = \$ 50.00	250 or more = \$ 45.00
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Kind regards

Kate Griffiths

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<http://www.viamed.co.uk>Email kate.griffiths@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

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On Mon, 15 Jan 2024 at 13:51, Danil Malevich <6385208@gmail.com> wrote:

Hello.

Ok. We will pay you this invoice soon.

But what about the second invoice? Why can't you give us the same price 50 per set?

пн, 15 янв. 2024 г. в 18:56, Kate Griffiths <office@viamed.co.uk>:

Hi Danil,

The price for purchasing 40 should be \$55 each. On this proforma for x40 I have used the \$50 price. For the next 60 I will have to use the \$55 price.

I cannot make a better offer than that unfortunately.

Kind regards

Kate Griffiths

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On Mon, 15 Jan 2024 at 11:43, Danil Malevich <6385208@gmail.com> wrote:

Hello.

Is this price best you can offer?

Maybe we can get 45 eur per pack, because we need and are ready to pay you for 100 packs?

Regards.

пн, 15 янв. 2024 г. в 17:45, Kate Griffiths <office@viamed.co.uk>:

Hi Danil,

Please see attached proforma invoice as requested, valid for 30 days. I have used the following addresses:

Delivery Address

Aleksey Maler
Eduard-von-Winterstein-Strasse 13
Potsdam
Germany
14480

Invoice Address

Medtrest LLC
568 Rolling Hills Dr
Ozark
Alabama
36360
USA

Please let me know if you require any changes to be made.

Many thanks.

Kind regards

Kate Griffiths

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On Mon, 15 Jan 2024 at 10:01, Danil Malevich <6385208@gmail.com> wrote:

Hello.

Yes. It would be great to get an invoice for the 40 sets that you have in stock.
You can also issue us an additional invoice for 60 sets with a longer lead time.

Regards.

пн, 15 янв. 2024 г. в 16:56, Kate Griffiths <office@viamed.co.uk>:

Good morning Danil,

We have approximately 40 in stock. It would be easier for me to issue you with a proforma invoice for those 40, and amend the carriage etc. Is that acceptable to you?

Kind regards

Kate Griffiths

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On Mon, 15 Jan 2024 at 06:40, Danil Malevich <6385208@gmail.com> wrote:

Hello.

Thank you. I will be waiting for your updates. By the way, how many sets do you have in stock? It would be great if you would send us the flow sensors that you have in stock after our payment. And we will wait for the remaining items to be shipped after you restock.

Regards.

пт, 12 янв. 2024 г. в 22:42, Kate Griffiths <office@viamed.co.uk>:

Good afternoon Danil,

I am sorry I have not sent you a proforma invoice yet. I am waiting for the weights and dimensions from a colleague so I can work out the carriage charge.

It may be Monday now that I send you the proforma invoice. We do not currently have 100 packs in stock.

Thank you for your patience.

Kind regards

Kate Griffiths

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On Fri, 12 Jan 2024 at 03:57, Danil Malevich <6385208@gmail.com> wrote:

Hello.

Thank you for your prompt response. We are interested in:

- Spirotrue A flow sensor. Not autoclavable. **Viamed PN 4310007**. Original Bluepoint PN **1030132006**. **5/pk** - 100 paks

Delivery address:

[Eduard-von-Winterstein Straße 13](#)

14480

Potsdam

Germany

Aleksey Maler

Best regards.

чт, 11 янв. 2024 г. в 22:06, Kate Griffiths <office@viamed.co.uk>:

Good afternoon Danil,

Thank you for your order.

Please could you advise me of the part number of the flow sensors you require?

I have attached a leaflet.

Many thanks.

Kind regards

Kate Griffiths

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On Thu, 11 Jan 2024 at 14:48, Danil Malevich <6385208@gmail.com> wrote:

Hello.

Could you please send me an invoice for:

- Spirotrue A flow sensor 5/pk - 100 packs

Delivery address:

Адрес:

[Eduard-von-Winterstein Straße 13](#)

[14480](#)

[Potsdam](#)

[Germany](#)

Aleksey Maler

Thank you in advance.

Best regards.

Good afternoon Danil,

Please see attached proforma invoice as requested. Please let me know if you require any changes to be made.

I have used the following addresses:

Delivery Address

Maler/Malyar fur Anastasiia Reutova
Eduard-von-Winterstein-Strasse 13
Potsdam
14480
Germany

Invoice Address

Medtrest LLC
568 Rolling Hills Dr
Ozark
Alabama
36360
USA

Many thanks.

Kind regards

Kate Griffiths

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On Thu, 27 Apr 2023 at 16:58, Main Account <office@viamed.co.uk> wrote:

----- Forwarded message -----

From: **Danil Malevich** <6385208@gmail.com>

Date: Thu, 27 Apr 2023 at 16:12

Subject: Re: Flow Sensors

To: <ryan.swaine@viamed.co.uk>

Hello.

Thank you. We will wait for your updates.

ЧТ, 27 апр. 2023 г. в 22:03, Ryan Swaine <office@viamed.co.uk>:

Thank you Danil

You should receive a proforma from one of my colleagues in our sales office very soon.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Wed, 26 Apr 2023 at 13:42, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Thank you very much for your reply. Could you please send me an invoice for:
SpiroTrue H - 4310009 - box of 6 sensors - 100 boxes

BT, 25 apr. 2023 г. в 22:37, Ryan Swaine <office@viamed.co.uk>:
Dear Danil

Thank you very much for your email.

We have moved over from the Viamed Flowsensor H to the Bluepoint SpiroTrue H, it is exactly the same sensor. Bluepoint are our development partners and we have decided to have the product in their name in order to reduce costs by only having the one set of technical files and audits.

Please find our latest pricing below:
SpiroTrue H - 4310009 - box of 6 sensors = EUR €39 / USD \$39 EXW
We have stock available.

Please can you let me know if you are happy to proceed with the new pricing.

The SpiroTrue BL is a new sensor that is for use on the Draeger Babylog. The development work has finished, it is due to be audited for CE certification in December and to be available for purchase in the early part of 2024.

I look forward to hearing from you.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Tue, 25 Apr 2023 at 11:17, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Could you please send me an invoice for:
4310003 Flowsensor H - Single use flow sensor - 100 boxes per 6 pcs

My company info:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address:
[Eduard-von-Winterstein-Straße 13, 14480, Potsdam](#)
Maler/Malyar für Anastasiia Reutova
+4917680088191

Could you also send me additional information about the new Bluepoint medical flow sensor SpiroTrue® BL? Data sheet. Prices. With ventilator model these sensors

are used for.

вт, 24 мая 2022 г. в 15:25, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

Please find our pricing for the SpiroTrue H flow sensors - part no. 4310003
(box of 6)

Euro Distributor EXW	1 = € 42.00	25 = € 36.00	100 = € 33.00	250 = € 30.00
USD Distributor EXW	1 = \$ 47.88	25 = \$ 41.04	100 = \$ 37.62	250 = \$ 34.20

Please let me know if you have any questions.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Tue, 24 May 2022 at 02:43, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Could you please send me your best price for:
- Spirotrue H flow sensors 3T 1030132000 - 50 packs.

вт, 19 окт. 2021 г. в 18:21, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

Please find our distributor pricing below:

SpiroTrue A - 4310001 (box of 5 sensors)

Euro Distributor EXW	1+ box = € 55.00 / box of 5	25+ boxes = € 50.00 / box of 5	100+ boxes = € 45.00 / box of 5	250+ boxes = € 40.00 / box of 5
USD Distributor EXW	1+ box = \$ 62.70 / box of 5	25+ boxes = \$ 57.00 / box of 5	100+ boxes = \$ 51.30 / box of 5	250+ boxes = \$ 45.60 / box of 5

SpiroTrue Apc - 4310002 (box of 5 sensors)

Euro Distributor EXW	1+ box = € 60.50 / box of 5	25+ boxes = € 55.50 / box of 5	100+ boxes = € 50.50 / box of 5	250+ boxes = € 45.50 / box of 5
USD Distributor EXW	1+ box = \$ 70.85 / box of 5	25+ boxes = \$ 65.00 / box of 5	100+ boxes = \$ 59.15 / box of 5	250+ boxes = \$ 53.30 / box of 5

I look forward to your feedback and please let me know if you have any questions or concerns.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Tue, 19 Oct 2021 at 14:28, Danil Malevich
<6385208@gmail.com> wrote:

Hello.

Thank you for your reply.
Delivery to Italy will be OK.
Could you please send me your best price in for:
- Flow sensor SpiroTrue A ref 1030132006 - 50 packs (5 pcs per pack).
- Flow sensor SpiroTrue APC ref 3030131003. Autoclavable - 50 pcs.

It would be great if you made an offer in both currencies - US dollars and euros.

BT, 19 окт. 2021 г. в 13:49, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

We can supply the sensors to Italy, as they are CE certified. We can not supply to the USA, as we do not have FDA registration.

Please find some information attached, I would like to know your approximate requirements so we can quote accordingly?
Please can you let me know if you prefer USD or EUR?

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Thu, 14 Oct 2021 at 16:42, Danil Malevich
<6385208@gmail.com> wrote:

Hello.

Thank you for your reply.

My company info:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address #1:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address #2:

Via Carrebbio 33, Gussago (BS Brescia), Lombardia
25064, Italy

ЧТ, 14 окт. 2021 г. в 19:18, Ryan Swaine
<office@viamed.co.uk>:

Dear Danil

We can supply the flow sensors you are looking for, please
can you let me know where you are located and some
information about your organisation?

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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Best regards
Danil

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Best regards
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1/15/24, 3:09 PM

Gmail - Re: Flow Sensors

Best regards
Danil

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Best regards
Danil

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Danil

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Best regards
Danil

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Best regards
Danil