



Sophie Lines <viamed.sophie.lines@gmail.com>

Re: FZE0360 || VIAMED

1 message

Manful Yoofi <manful@afirmed.biz>

Thu, Dec 28, 2023 at 7:48 PM

To: sophie.lines@viamed.co.uk

Cc: Alberta Ashitey <alberta@servymed.com>, Mona Ezzeddine <mona@timeint.com>, ryan.swaine@viamed.co.uk, aqib.majeed@viamed.co.uk

Dear Sophie

Kindly change delivery address to
DAVIES RENE SEGERA
P.O. BOX 30197-00100 **NAIROBI- KENYA**
HARRY THUKU ROAD
UON - ELECTRICAL DEPARTMENT

On Thu, Dec 28, 2023 at 1:46 AM Sophie Lines <office@viamed.co.uk> wrote:

Good morning,

Please find attached your Proforma Invoice for the Handi+ Oxygen Analyser as requested. Please let me know if I have your address details correct, or if this requires changing?

Kind regards

Sophie Lines

Please note: My working days are Monday, Tuesday and Friday

Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

<http://www.viamed.co.uk>

Emailsophie.lines@viamed.co.uk

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Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

Facebook Page: Search for Viamed Ltd

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----- Forwarded message -----

From: **Manful Yoofi** <manful@afirmed.biz>

Date: Wed, 27 Dec 2023 at 15:58

Subject: Re: FZE0360 || VIAMED

To: <ryan.swaine@viamed.co.uk>

Cc: <aqib.majeed@viamed.co.uk>, Mona Ezzeddine <mona@timeint.com>, Alberta Ashitey <alberta@servymed.com>

Dear Ryan

Please share PI

On Wed, Dec 27, 2023 at 3:42 AM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Manful

I am sorry, the price I gave you is the best price we can offer.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Wed, 27 Dec 2023 at 10:43, Manful Yoofi <manful@afrimed.biz> wrote:

Dear Ryan

Thank you for your email.

Is there a possibility for a discount to help firm up our position to winning this order?

Looking forward to hearing from you.

Best regards.

On Wed, Dec 27, 2023 at 1:51 AM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Sir

Please accept my reply. The Handi+ (pn. 0111250) is available from stock with a distributor price of USD \$170 each EXW.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Fri, 22 Dec 2023 at 15:21, Manful Yoofi <manful@afrimed.biz> wrote:

Dear Majeed

Hope this email finds you well. We have a client who needs a HANDI+ MEDICAL ANALYZER, Brand: MAXTEC, Model: R218P12. Could you please provide us with your best possible price and the quickest lead time to close this deal.

Looking forward to hearing from you soon.

Best regards.