



Sophie Lines <viamed.sophie.lines@gmail.com>

Fwd: FZE0360 || VIAMED

1 message

Ryan Swaine <office@viamed.co.uk>

Wed, Dec 27, 2023 at 4:05 PM

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please can we send them a proforma invoice for 1x Handi+ (0111250)
Thank you, Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **Manful Yoofi** <manful@afirmed.biz>

Date: Wed, 27 Dec 2023 at 15:58

Subject: Re: FZE0360 || VIAMED

To: <ryan.swaine@viamed.co.uk>Cc: <aqib.majeed@viamed.co.uk>, Mona Ezzeddine <mona@timeint.com>, Alberta Ashitey <alberta@servymed.com>

Dear Ryan

Please share PI

On Wed, Dec 27, 2023 at 3:42 AM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Manful

I am sorry, the price I gave you is the best price we can offer.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policyOn Wed, 27 Dec 2023 at 10:43, Manful Yoofi <manful@afirmed.biz> wrote:

Dear Ryan

Thank you for your email.
Is there a possibility for a discount to help firm up our position to winning this order?
Looking forward to hearing from you.

Best regards.

On Wed, Dec 27, 2023 at 1:51 AM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Sir

Please accept my reply. The Handi+ (pn. 0111250) is available from stock with a distributor price of USD \$170 each EXW.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Fri, 22 Dec 2023 at 15:21, Manful Yoofi <manful@afirmed.biz> wrote:

Dear Majeed

Hope this email finds you well. We have a client who needs a HANDI+ MEDICAL ANALYZER, Brand: MAXTEC, Model: R218P12. Could you please provide us with your best possible price and the quickest lead time to close this deal.

Looking forward to hearing from you soon.

Best regards.