



Aqib Majeed &lt;viamed.aqib.majeed@gmail.com&gt;

---

**Fwd: FZE0336| VIAMED I OXYGEN ANALYZER**

---

**Ryan Swaine** <office@viamed.co.uk>

11 November 2023 at 11:45

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@vmsecure.me.uk&gt;, Aqib Majeed &lt;aqib.majeed@vmsecure.me.uk&gt;, Janine Gill &lt;janine.gill@vmsecure.me.uk&gt;, Sophie Lines &lt;sophie.lines@vmsecure.me.uk&gt;

Hi, please can we send a proforma invoice to Alberta:

It will require a new CRM entry, but please link it to CID25770. USD Distributor pricing.

Invoice and delivery address:

Afrimed FZ-LLC

B01\_G16 Service Block Al Hulaila Industrial Zone FZ

- Ras Al Khaimah

United Arab Emirates

2x Ultramax

2x R-17Vi - 0110019

Thank you, Ryan

Ryan Swaine

International Sales Manager

VIAMED

[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

----- Forwarded message -----

From: **Alberta Ashitey** <[alberta@servymed.com](mailto:alberta@servymed.com)>

Date: Thu, 9 Nov 2023 at 15:57

Subject: Re: FZE0336| VIAMED I OXYGEN ANALYZER

To: <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

Cc: Mavis Adjei <[mavis@servymed.com](mailto:mavis@servymed.com)>, Mona Ezzeddine <[mona@timeint.com](mailto:mona@timeint.com)>, Mohamad Ezzeddine <[myezzeddine@outlook.com](mailto:myezzeddine@outlook.com)>, Rola Nasreddine <[rola@servymed.com](mailto:rola@servymed.com)>, Benjamin Amoah <[benjamin@afrimed.biz](mailto:benjamin@afrimed.biz)>

Dear Ryan

How are you?

please find the pictures attached

On Wed, Nov 8, 2023 at 5:15 PM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Alberta

Please can you clarify the model and quantity you would like on the proforma invoice?

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Wed, 8 Nov 2023 at 16:22, Alberta Ashitey <[alberta@servymed.com](mailto:alberta@servymed.com)> wrote:

Dear Ryan

Can I please have the PI?

On Wed, Nov 8, 2023 at 12:48 PM Alberta Ashitey <[alberta@servymed.com](mailto:alberta@servymed.com)> wrote:

Dear Ryan

Can I please have a proforma invoice issued to  
Afrimed FZ-LLC  
B01\_G16 Service Block Al Hulaila Industrial Zone FZ  
- Ras Al Khaimah  
United Arab Emir.

On Mon, Nov 6, 2023 at 10:58 AM Alberta Ashitey <[alberta@servymed.com](mailto:alberta@servymed.com)> wrote:

Dear Ryan

Thank you  
I will talk to the client and revert  
As I do that kindly issue a PI in the name of Afrimed FZ-LLC

On Mon, Nov 6, 2023 at 10:52 AM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Mavis

I am very well, thank you. I hope you are too.

Thank you for getting back to me. We supplied you with our distributor pricing, unfortunately we are unable to offer any further discount from these prices, as we have very small margins.

Please let me know if your client would still like to proceed?

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Mon, 6 Nov 2023 at 10:19, Alberta Ashitey <[alberta@servymed.com](mailto:alberta@servymed.com)> wrote:

Dear Ryan

How are you?  
Yes it project is still live, so sorry for the late reply  
We were waiting for the client decision  
He requested for a discount and also wants to buy 2 MAXTEC ANALYSERS and also  
2 O2 SENSORS

On Tue, Oct 17, 2023 at 9:33 AM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Hi Mavis

I hope you are well.

Please can you let me know if the project for Oxygen Analysers is still live or should we close this enquiry?

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Tue, 26 Sept 2023 at 11:19, Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Hi Mavis

I hope this finds you well.

I just wanted to check if this is still live, as we have not heard back from your logistics department as of yet?

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Thu, 17 Aug 2023 at 12:59, Mavis Adjei <[mavis@servymed.com](mailto:mavis@servymed.com)> wrote:

Dear Sir,

I am good. Trust you are too.

I am okay with the information provided please.

Our Logistics department will contact you soon.

Regards.

[Mavis Adjei](#)  
Biomedical Engineer  
Afrimed Group  
8th Abokobi Road, East Cantonment, Accra - Ghana  
[mavis@servymed.com](mailto:mavis@servymed.com)  
Office whatsapp/ Phone +233559000841  
Direct whatsapp/Phone +233209045909

 Banner

On Thu, Aug 17, 2023 at 11:51 AM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Mavis

I hope this email finds you well.

I just wanted to check in with you and make sure you received all the information you needed and see if you have any questions or concerns I can help you with?

I look forward to hearing from you.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Thu, 10 Aug 2023 at 17:43, Mavis Adjei <[mavis@servymed.com](mailto:mavis@servymed.com)> wrote:

Dear Sir,

Thank you for your support.

We will get back to you soon.

Regards.

Mavis Adjei  
Biomedical Engineer  
Afrimed Group  
8th Abokobi Road, East Cantonment, Accra - Ghana  
[mavis@servymed.com](mailto:mavis@servymed.com)  
Office whatsapp/ Phone +233559000841  
Direct whatsapp/Phone +233209045909

 Banner

On Thu, Aug 10, 2023 at 4:41 PM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Mavis

I apologise for the late reply.

Please find the pricing below and the information and CE certificates attached.

Mysign O Kit (includes rechargeable battery and mains power supply) - pn. 0111277 =  
USD \$340.11 each EXW

MaxO2 ME - pn. 0111263 = USD \$532 each EXW

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Wed, 9 Aug 2023 at 11:23, Mavis Adjei <[mavis@servymed.com](mailto:mavis@servymed.com)> wrote:  
Dear Ryan,

Thank you for the information.

Please may we know the prices of the MysignO and the Max)@ME as well?  
Do you have certificates for these as well?

Regards.

Mavis Adjei  
Biomedical Engineer  
Afrimed Group  
8th Abokobi Road, East Cantonment, Accra - Ghana  
[mavis@servymed.com](mailto:mavis@servymed.com)  
Office whatsapp/ Phone +233559000841  
Direct whatsapp/Phone +233209045909



On Wed, Aug 9, 2023 at 9:57 AM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:  
Hi Mavis

One of my colleagues from our sales team will be in contact with you later today with a quotation for the Ultramax device with delivery costs.

1) All of the analysers we supply will work with O2 concentrators, the ones I listed in my previous email are all suitable. Would you prefer something with more functions, such as the MAXO2 ME or Mysign O?

2) The OOM102-1 & R-17Vi are both electrochemical sensors.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Tue, 8 Aug 2023 at 18:05, Mavis Adjei <[mavis@servymed.com](mailto:mavis@servymed.com)> wrote:  
Dear Sir,

Thank you for the response.

Please is it possible to purchase only one of the UltramaxO2 analyzer so we can register in our country for the meantime.  
We will be purchasing a number of these should the registration be successful.

Aside these, do you have any other

1. *Hand Held oxygen Purity Analyzer for medical uses for both Oxygen Concentrators and also for PSA Oxygen Plants(Ultrasonic type and Electrochemical type) from a different brand?*
2. *We want to know if OOM102-1 Sensor Ultrasonic or Electrochemical?*

Mavis Adjei  
Biomedical Engineer  
Afrimed Group  
8th Abokobi Road, East Cantonment, Accra - Ghana  
[mavis@servymed.com](mailto:mavis@servymed.com)  
Office whatsapp/ Phone +233559000841  
Direct whatsapp/Phone +233209045909



On Mon, Aug 7, 2023 at 11:06 AM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:  
Dear Mavis

1. [do you have ultrasonic oxygen sensors for Medical Use?](#) - We supply an ultrasonic oxygen analyser that is purely for testing Oxygen Concentrators. I have attached some information on the Ultramax, it also measures flow and pressure. Please find our distributor pricing below:  
Ultramax - pn. 0111265 = USD \$534.50 each EXW

2. [Do you also have electrochemical oxygen sensors for Medical Use?](#) Yes, we have a large range of medical certified electrochemical sensors and we are constantly adding to the range, please find our brochure attached. If you let me know what equipment you need the sensor for, I can help suggest the correct replacement sensor.

3. [Is the oxygen sensor with part number OOM102-1 for Medical use? Is it electrochemical or ultrasonic?](#) Yes. we have our own labelled version of the OOM102-1 which is certified for medical use:  
R-17Vi - pn. 0110019 = USD \$32.50 each EXW

In regards to your requirements for a device for spot checking gas supplies, I would suggest the following devices which do not have alarms for constant monitoring:

MAXO2+A - pn. 0111260 = USD \$328 each EXW  
Medical CE certified, replaceable sensor.

Handi+ - 0111250 = USD \$170 each EXW  
Medical CE certified. Non replaceable sensor, this device is designed to be used for up to 5 years and then disposed of.

OxiQuant S - pn. 0111275 = USD \$152 each EXW  
Not certified for medical use, but I do not believe this is necessary for testing concentrators and pipelines. Has a replaceable sensor.

I look forward to your response.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Fri, 4 Aug 2023 at 15:18, Mavis Adjei <[mavis@servymed.com](mailto:mavis@servymed.com)> wrote:  
Dear Sir,

Thank you for your response.

We would be glad to know the available options.

The client will be using it to spot check oxygen concentrators and other medical gas supply systems such as the PSA plant.

Also, kindly assist me clarify these as well.

1. do you have ultrasonic oxygen sensors for Medical Use?
2. Do you also have electrochemical oxygen sensors for Medical Use?
3. Is the oxygen sensor with part number OOM102-1 for Medical use? Is it electrochemical or ultrasonic?

On Fri, Aug 4, 2023, 10:21 AM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:  
Dear Mavis Adjei

Thank you very much for your email.

I believe the Oxiquant B is no longer available, but we have some other options we would be happy to offer you.

Please can you let me know what the intended use is for the device? I would like to know if the analysers are going to be used for monitoring respiratory gases, such as in an incubator/ventilator or are they to be used as an engineering tool to spot check supply gases from O2 concentrators or gas supply systems?

I look forward to hearing from you.

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Thu, 3 Aug 2023 at 14:14, Steve Nixon <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

----- Forwarded message -----

From: **Mavis Adjei** <[mavis@servymed.com](mailto:mavis@servymed.com)>  
Date: Thu, 3 Aug 2023 at 14:07  
Subject: VIAMED I FZE0178 PSONG0221 I OXYGEN ANALYZER  
To: <[Steve.Nixon@viamed.co.uk](mailto:Steve.Nixon@viamed.co.uk)>  
Cc: Mona Ezzeddine <[mona@timeint.com](mailto:mona@timeint.com)>, Mohamad Ezzeddine

<[myezzeddine@outlook.com](mailto:myezzeddine@outlook.com)>, Rola Nasreddine <[rola@servymed.com](mailto:rola@servymed.com)>, Benjamin Amoah <[benjamin@afirmed.biz](mailto:benjamin@afirmed.biz)>

Dear Sir,

Hope this email finds you well?

I am Mavis from Afrimed Medical Supplies.  
We have a request for oxygen analyzers and we would be grateful if you can assist us.

I came across the attached brochure and would be glad if you can assist me with a quotation for the Purity Analyzer Model OXIQUANT B with Oxygen sensor P/N OOI 101-1 OxiQuant P/N 46-00-0023

Kindly provide me with

1. Price quotation for 20 pcs
2. Product Brochure (if revised)
3. Iso certificate
4. Ce certificate
5. Shipment weight
6. Shipment volume
7. HS code

We look forward to receiving your prompt support.

Regards

Mavis Adjei  
Biomedical Engineer  
Afrimed Group  
8th Abokobi Road, East Cantonment, Accra - Ghana  
[mavis@servymed.com](mailto:mavis@servymed.com)  
Office whatsapp/ Phone +233559000841  
Direct whatsapp/Phone +233209045909



Banner

--

Steve

Steve Nixon  
Director - Viamed Ltd.

Office: +44 (0)1535 634542  
Mobile: +44 (0)7850 252267

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

.

Mavis Adjei  
Biomedical Engineer  
Afrimed Medical Supplies  
139 Nortei Ababio Loop, Airport Residential Area, Accra-Ghana  
[mavis@servymed.com](mailto:mavis@servymed.com)  
Office WhatsApp/phone +233559000841  
Direct Line +233209045909





WhatsApp Image 2023-11-09 at 14.48.59\_c7ff39fe.jpg  
135K



WhatsApp Image 2023-11-09 at 14.48.58\_7295c503.jpg  
71K