



Janine Gill &lt;viamed.janine.gill@gmail.com&gt;

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**Fwd: VIAMED-INQUIRY 500 PCS Teledyne OXYGEN SENSOR CODE 0110122**

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**Ryan Swaine** <office@viamed.co.uk>

11 October 2023 at 10:52

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@vmsecure.me.uk&gt;, Sophie Lines &lt;sophie.lines@vmsecure.me.uk&gt;, Janine Gill &lt;janine.gill@vmsecure.me.uk&gt;, Aqib Majeed &lt;aqib.majeed@vmsecure.me.uk&gt;

Hi, please can we provide Shahram Sarafraz ( CID20564) with 2 proforma invoices:

1)

250x R-22AVG for delivery in January (Please add a memo that the sensors are to be made to order with January manufacture dates)

2)

250x R-22AVG for delivery in April (Please add a memo that the sensors are to be made to order with April manufacture dates)

Invoice to Boltech srl and delivery address Shilltrans srl

Thank you, Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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----- Forwarded message -----

From: **Shahram Sarafraz** <[shahramsarafraz502@gmail.com](mailto:shahramsarafraz502@gmail.com)>

Date: Wed, 11 Oct 2023 at 08:44

Subject: Re: VIAMED-INQUIRY 500 PCS Teledyne OXYGEN SENSOR CODE 0110122

To: <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

Cc: shahram sarafraz <[sh.sarafraz@boltech.it](mailto:sh.sarafraz@boltech.it)>, <[sales@viamed.co.uk](mailto:sales@viamed.co.uk)>, NADIA TAJI <[n.taji@boltech.it](mailto:n.taji@boltech.it)>

Dear Ryan,

Please send one performa invoice for both deliveries as follow:

Item 1 :250 pcs delivery mid January 2024 with close to manufacturing date

Item 2: 250 pcs delivery 15th April (not later) with close to manufacturing date.

Performa like last purchase will be invoice to Boltech srl and delivery adress Shilltrans srl.

BR  
S.Sarafraz

On Thu, Oct 5, 2023, 14:58 Shahram Sarafraz <[shahramsarafraz502@gmail.com](mailto:shahramsarafraz502@gmail.com)> wrote:

Dear Ryan,

Our request is delivery in two parts of 250 pcs.

Please inform us for if we order now when you can deliver first 250 pcs.for example how many weeks takes for manufacturing

First 250 pcs?with considering December starting holiday and new year in January define this time please.

Mid april delivry is for second 250 pcs.

We need your duration for delivery that we can also arrange our program .

BR  
S.Sarafraz

On Thu, Oct 5, 2023, 14:20 Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Shahram

For a delivery mid April, I would like to have your order finalised in January to ensure that you receive the sensors on time with April manufacturing dates.

Please note that the sensors do not have a specific manufacture day, only the month and year is printed.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
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On Thu, 5 Oct 2023 at 11:08, Shahram Sarafraz <[shahramsarafraz502@gmail.com](mailto:shahramsarafraz502@gmail.com)> wrote:

Dear Ryan,

Our staff says that have available 200 pcs sensor from psdt that approximately will be enough until mid of March,

So because they insist in the sensors date be with few days after manufacturing, is exactly for the reason there is no long time between receiving and manufacturing date of sensors,

so we can not accept your available 250 pcs as first part,  
So please how long/week after our our order you deliver first new produced 250 pcs that we arrange our order accordingly .

BR  
S.Sarafraz

On Thu, Oct 5, 2023, 12:57 Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Shahram

It is nice to hear from you.

We currently have in excess of the 250x R-22AVG available from stock, they have 09/23 manufacture date. These can be available to ship as soon as payment is received against a proforma invoice.

In regards to the April shipment, if we can have the order finalised in January, we can make sure they are dispatched for the 15th April with a 04/24 manufacture date.

I look forward to your response.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
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On Wed, 4 Oct 2023 at 13:24, shahram sarafraz <[sh.sarafraz@boltech.it](mailto:sh.sarafraz@boltech.it)> wrote:

Dear Ryan,

Sorry for late reply.

Refer to 500 pcs,

Our staff sent attached files as his requested oxygen sensor with these specifications and model.

We need two deliveries :

First 250 pcs

Second 250 pcs

**AS THE MOST IMPORTANT POINTS:**

-DATE OF MANUFACTURING OF EACH DELIVERY SENSORS SHOULD BE VERY CLOSE TO DATE OF DELIVERY ( FEW DAYS DIFFERENCE )

- THE DATE OF SECOND DELIVERY SHOULD BE ABOUT 15<sup>TH</sup> OF APRIL NOT MUCH EARLIER AND NOT much LATER (onTHAN THIS DATE .

Now , first of all please inform us approx.. how many weeks is required you deliver first 250 pcs ?

Distinti Saluti

Shahram Sarafraz(Mr.)

Ufficio Commerciale

Boltech s.r.l.

P.IVA e C.F.: 0 3 1 1 7 4 9 0 2 1 3

Codice SDI : W7YVJK9

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Via Maso della Pieve 4/F 39100- Bolzano

Italia

<https://www.boltech.it>



**From:** Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine  
**Sent:** Monday, September 11, 2023 12:51 PM  
**To:** shahram sarafraz  
**Subject:** Re: VIAMED-INQUIRY 500 PCS Teledyne OXYGEN SENSOR CODE 0110122

Dear Shahram

Thank you

1) The official manufacturer is Viamed

2) If you are looking to pre order 500 sensors for December, we could supply them in the middle of December with a December manufacturing date or mid January with a January manufacturing date.

Please place your order a minimum of 8 weeks in advance for pre order sensors with a specific manufacture date.

3) Please find the Material Safety Data Sheet attached. The sensors are effectively made of the same materials as the Teledyne sensors you purchased previously and should be treated in the same way.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
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On Mon, 11 Sept 2023 at 10:00, shahram sarafraz <[sh.sarafraz@boltech.it](mailto:sh.sarafraz@boltech.it)> wrote:

Dear Ryan,

Refer to R-22AVG our staff asks and request to answer following:

1-what is name of manufacturer company?

2-because the sensor manufacturing date should be the newest and very close to date of delivery, kindly requested to confirm date of manufacturing.

3-what is the sensors maintenance method /instruction that are kept in safe and health without any problem?

Distinti Saluti

Shahram Sarafranz(Mr.)

Ufficio Commerciale

Boltech s.r.l.

P.IVA e C.F.: 03117490213

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 log-1

**From:** Main Account [mailto:[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)] **On Behalf Of** Ryan Swaine

**Sent:** Tuesday, September 05, 2023 12:28 PM

**To:** shahram sarafranz

**Cc:** [sales@viamed.co.uk](mailto:sales@viamed.co.uk); NADIA TAJI; Shahram Sarafranz

**Subject:** Re: VIAMED-INQUIRY 500 PCS Teledyne OXYGEN SENSOR CODE 0110122

Thank you Shahram Sarafranz

I look forward to hearing back from you or your colleagues.

Please do not hesitate to contact me if you have any questions or concerns.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
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On Mon, 4 Sept 2023 at 14:01, shahram sarafraz <[sh.sarafraz@boltech.it](mailto:sh.sarafraz@boltech.it)> wrote:

Dear Ryan,

Thank you.

I sent for staff to answer me.

Meanwhile my name is Shahram Sarafraz( Mr.).

Distinti Saluti

Shahram Sarafraz(Mr.)

Ufficio Commerciale

Boltech s.r.l.

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**From:** Main Account [mailto:[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)] **On Behalf Of** Ryan Swaine  
**Sent:** Monday, September 04, 2023 4:26 PM  
**To:** shahram sarafraz  
**Cc:** [sales@viamed.co.uk](mailto:sales@viamed.co.uk); NADIA TAJI; Shahram Sarafraz  
**Subject:** Re: VIAMED-INQUIRY 500 PCS Teledyne OXYGEN SENSOR CODE 0110122

Dear Distinti Saluti

I am sorry about the pricing, unfortunately Teledyne have increased their prices on O2 sensors and there is nothing we can do about this. There is every chance that they will increase pricing again for next year. Unfortunately Teledyne is not the only O2 sensor manufacturer to increase their prices; Maxtec and Honeywell have also done the same.

The supply of Teledyne sensors is sporadic and very difficult for us to plan, some of our deliveries have been in excess of 3 months from the date of order.

I currently have 500x R-22A available from stock, but this could change anytime. If you proceed with an order, we can try to have them ready for early December/January, but it is difficult for us to make any firm promises with Teledyne sensors.

However, we can supply our R-22AVG which is fully compatible and the pricing is competitive. Delivery time is approximately 6-8 weeks or we can plan ahead for you if you want fresh sensors to arrive on a specific date, such as December or January.

I have attached the specifications for the R-22AVG and listed the distributor pricing below:

Euro price per sensor, EXW

1 = € 23.90

25 = € 21.55

50 = € 20.35

**100 = € 19.75**

Please let me know if you would like to proceed with an order if you have any questions or concerns.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
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On Mon, 4 Sept 2023 at 13:36, shahram sarafraz <[sh.sarafraz@boltech.it](mailto:sh.sarafraz@boltech.it)> wrote:

Dear Ryan,

Thank you for your kind prompt answer.

Refer to price of code n. 0110122,

In our deals with European and even companies in other countries, increasing price ( in spite of all happened like Ukraine war, etc) is after few years ,and in case of increasing even if it is every year ( of course in some companies) is about max. 5% .

Your+ 25% rate in spite of ordering from another co. since 2022 till now is too high .we would ask kindly for the rock bottom unit price.

Refer to delivery time /available of code n. 0110122 from your stock ,

Because of remained pcs on stock, and because these sensors gets out of order( refer to my e-mails I sent in previous delivery that some sensors had problem) ,

We prefer for delivery 500 pcs later in December or 2024 January,

But this is not our last decision. We may kindly request you check and confirm price are Valid until when?so can decide about delivery time.

Refer to alternative sensors,

Can we kindly request to send detailed Technical details and brand names that our staff can check and revert answer ?

Awaiting for your kind reply.

Thanks and Best Regards,



Distinti Saluti

Shahram Sarafranz(Mr.)

Ufficio Commerciale

Boltech s.r.l.

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**From:** Main Account [mailto:[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)] **On Behalf Of** Ryan Swaine

**Sent:** Monday, September 04, 2023 2:59 PM

**To:** shahram sarafranz

**Cc:** [sales@viamed.co.uk](mailto:sales@viamed.co.uk); NADIA TAJI; Shahram Sarafranz

**Subject:** Re: VIAMED-INQUIRY 500 PCS Teledyne OXYGEN SENSOR CODE 0110122

Dear Distinti Saluti

Thank you very much for your email, it is nice to hear from you. I am very well, thank you. I hope you are too.

There have been a lot of delays in delivery of R-22A sensors recently, but luckily we have recently had a delivery and we can currently supply 500 from stock. Unfortunately the pricing has changed since your last order.

R-22A - pn. 0110122 = EUR €26.50 each EXW (distributor price based on orders of 25+)

If the pricing is an issue for you, we can offer an alternative sensor. Please let me know if you would like more information.

I look forward to hearing from you.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
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On Mon, 4 Sept 2023 at 10:18, shahram sarafraz <[sh.sarafraz@boltech.it](mailto:sh.sarafraz@boltech.it)> wrote:

Dear Ryan,

Hello .

Hope you are fine and in health after long time.

We would ask you kindly send offer+delivery time for :

Code : 0110122

Description :

Automotive Oxygen Sensor R-22A Teledyne

Output Connector: 3 pin Molex

Output voltage: 7 - 13 mV

Input connection: M16 x 1 metric

Qty : 500 pcs

Exactly like attached invoice you delivered in 2022.

Awaiting for your kind reply.

With our warmest regards

Distinti Saluti

Shahram Sarafraz(Mr.)

Ufficio Commerciale

Boltech s.r.l.

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