

should I advise she made a mistake



Steve, 14:27

I think we might have to go with it for now.  
Just apologise and say that:  
"we usually only offer distributor pricing once  
we have seen a commitment to regular  
orders, however, given the quantity that you  
require on this order, we are happy to  
proceed with distributor pricing at this time.  
Are you able to estimate the volumes that  
you expect in future?"

