Subject: RE: FW: Leak-testing for beanbags

Date: Fri, 19 Jul 2013 16:09:00 +0100

Linked to : David Kaplan

From: "David Kaplan - David Scott Company" <dkaplan@davidscottco.com> (By way of

info@viamed.co.uk)

To :SHARD (Steve Hardaker) <GoldMine User>

Steve-

The leak detection spray seems ideal. We are going to pursue on our end as well!



David Kaplan

David Scott Company

59 Fountain St.| Framingham, MA 01702

Tel: 508.875.3333 | Fax: 508-875-3375

Website: www.davidscottco.com

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From: Jodi Gosselin [mailto:jodi@davidscottco.com]

Sent: Tuesday, June 25, 2013 9:30 AM
To: 'David Kaplan- David Scott Company'
Subject: FW: FW: Leak-testing for beanbags

Is this something they can use?

From: Steve Hardaker [mailto:steve.hardaker@viamed.co.uk]

Sent: Tuesday, June 25, 2013 8:54 AM

To: Jodi

Subject: re: FW: Leak-testing for beanbags

Hi Jodi,

Thank you for the advice, we will try the air inflation method and listen for leaks. It might not be practical to

submerge the beanbag, so would a water-based leak detection spray be ok? Such as this:

http://cpc.farnell.com/1/1/41118-leak-detector-300ml-ambersil-19000-ambersil.html

There is a datasheet on that page if you need to check the composition.

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Regards,
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Steve
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> Hi Steve.
> Scott told me you have a customer that has a potential leak in one of our
> bean bags.
> You can certainly have them inflate the bean bag however they must be
> careful not to over inflate as it will pop like a balloon
> That usually gives us an idea of where the leak is coming from.
> If that doesn't work you can also submerge the beanbag in water when it is
> inflated there will be little tiny bubbles coming from the leak.
> Also have them check the valve to make sure it is not compromised in
> anyway.
> As always if they are uncomfortable trying any of these methods they can
> always send the item back and we can take a look at it.
> Keep us posted as to what they find.
> Regards.
> Jodi Gosselin
> From: Scott Sepinuck [mailto:scott@davidscottco.com]
> Sent: Monday, June 03, 2013 12:14 PM
> To: 'Jodi Gosselin'
> Subject: FW: Leak-testing for beanbags
>
> Scott Sepinuck
> VP, Director of Sales
> David Scott Company
> 59 Fountain Street | Framingham, MA 01702
> Toll Free: 800-804-0333 | Tel: 508-875-3333 | Fax: 508-875-3375
> Email: scott@davidscottco.com
> Website: www.davidscottco.com
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> 875-3333.
> From: Steve Hardaker [mailto:steve.hardaker@viamed.co.uk]
> Sent: Monday, June 03, 2013 11:17 AM
> To: Scott Sepinuck
> Subject: Leak-testing for beanbags
>
> Hi Scott,
> I have a customer who suspects that their Butterfly positioner is faulty
> as it does not maintain its shape for longer procedures lasting a number
> Our representative tested it by applying suction and sealing the valve,
> then checking after around 90 minutes. The bag seems to retain its shape
> over these short time frames but the customer is unhappy because during
> longer procedures they need to keep the suction applied, which hinders
> access to the patient.
> They want to return it under warranty. It would be useful to identify
> whether the cause is something not covered by warranty (such as a scalpel
> nick), or something that might be (such as leaking seams).
> Do you have a procedure to test for leaks and identify where they are?
> Would, for example, inflating it with air and checking for leaks using
> surfactant be an acceptable method?
> Any help that you can give would be appreciated.
> Regards,
> Steve
> Steve Hardaker
> UK Sales Manager
> Viamed Ltd.
> http://www.viamed.co.uk
> email: steve.hardaker@viamed.co.uk
> Tel: +44 (0)1535 634542
> Fax: +44 (0)1535 635582
> Twitter: twitter.com/ViamedLtd
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Steve Hardaker UK Sales Manager Viamed Ltd.

http://www.viamed.co.uk

email: steve.hardaker@viamed.co.uk

Tel: +44 (0)1535 634542 Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

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