



Aqib Majeed <viamed.aqib.majeed@gmail.com>

RE: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Salman Ansari <salman.ansari@pakistancables.com>

23 August 2023 at 07:31

To: "aqib.majeed@viamed.co.uk" <aqib.majeed@viamed.co.uk>

Cc: Uzair Shoaib <uzair.shoaib@pakistancables.com>

Dear Mr. Aqib,

we need below changes in PFI.

Please remove courier cost we will pick sensor from your warehouse through forwarder.

Please remove insurance cost because we will arrange insurance as per our country policy.

Need your prompt response.

SA

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Aqib Majeed**Sent:** Tuesday, August 22, 2023 1:46 PM**To:** Salman Ansari <salman.ansari@pakistancables.com>**Subject:** Re: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Hello Salman

Good morning

Thank you for your email.

Please see amended PFI attached below with your request.

If you are happy and would like to proceed, please make payment.

If you could please let me know if you require any further assistance, also could you please check addresses.

Kind regards

Aqib Majeed

Office Administrator

Viamed Ltd.

<http://www.viamed.co.uk>

email: aqib.majeed@viamed.co.uk

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Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

Please note: Viamed is enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

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On Tue, 22 Aug 2023 at 07:01, Salman Ansari <salman.ansari@pakistancables.com> wrote:

Dear Mr. Aqib,

Please expedite this case and share revised PFI with mentioned payment terms 100% advance.

Ignore CIF my request.

SA,

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: Monday, August 21, 2023 6:48 PM

To: Salman Ansari <salman.ansari@pakistancables.com>
Cc: aqib.majeed@viamed.co.uk
Subject: Re: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Salman

We can add the statement regarding the payment terms. My colleague Aqib can take care of this for you.

Please can you tell me what you mean by removing CIF; do you want us to remove the shipping and insurance costs? Will you be organising your own transport or do you have a courier account we can use on your behalf?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

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On Mon, 21 Aug 2023 at 06:54, Salman Ansari <salman.ansari@pakistancables.com> wrote:

Hi Ryan,

1-Please mentioned payment terms as 100% advance.

2- please removed CIF full lines.

SA,

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: Friday, August 18, 2023 1:18 PM
To: Salman Ansari <salman.ansari@pakistancables.com>
Subject: Re: FW: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Salman

I am sorry you did not receive our reply, my colleague Aqib emailed you a proforma invoice a few days ago. Please find a copy of your proforma invoice attached, it includes the delivery costs.

Please let me know if you have any questions or if you would like to proceed with the order you can make your payment to the bank details at the bottom of the invoice.

I look forward to hearing from you.

Kind regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Fri, 18 Aug 2023 at 07:59, Salman Ansari <salman.ansari@pakistancables.com> wrote:

Hi Ryan,

We are looking for your response on below emails.

Br,

Salman Ansari.

From: Atta Ul Hai Khan <atta.khan@pakistancables.com>
Sent: Tuesday, August 15, 2023 5:13 PM
To: ryan.swaine@viamed.co.uk; Salman Ansari <salman.ansari@pakistancables.com>
Cc: Shahid Jumani <s.jumani@pakistancables.com>
Subject: RE: FW: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Ryan,

Yes sure, we opt to get 2 Pieces. Please suggest the method of delivery for these small pieces.

Whether it will be suitable to get by DHL or any other services suggested by you. The cost given by you is highlighted in yellow:

Price per sensor, EURO, Ex-Works

1+ = € 56.00

2+ = € 50.40

3+ = € 47.60

11+ = € 44.80

We are adding our Supply Chain Dept., to coordinate you further.

Best Regards,

ATTA UL HAI KHAN

Senior Manager Technical



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Pakistan Cables Limited

B-21 SITE, Karachi, Pakistan

atta.khan@pakistancables.com | www.pakistancables.com

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: Tuesday, August 15, 2023 5:03 PM

To: Atta Ul Hai Khan <atta.khan@pakistancables.com>

Subject: Re: FW: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Mr. Khan

Just a quick follow up, did you want to proceed with an order for 1 or 2 sensors?

Thank you, Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
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On Tue, 8 Aug 2023 at 15:39, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Mr. Khan

The spare sensor, if left in its original packaging, should last longer than 15 months but we would not recommend storing them for so long.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

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On Tue, 8 Aug 2023 at 12:59, Atta Ul Hai Khan <atta.khan@pakistancables.com> wrote:

Dear Ryan,

Thanks for your informative reply. Please note that we have very less usage of this equipment in which this sensor is used. If we opt for 2 pieces and keep 1 in spare, will its life expired after 15 months? Please suggest.?

Best Regards,

ATTA UL HAI KHAN

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: Tuesday, August 8, 2023 4:08 PM

To: Atta UI Hai Khan <atta.khan@pakistancables.com>

Subject: Re: FW: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Mr. Khan

Thank you for your reply.

We supply the OOM202 labelled as the Viamed R-49V (it is the same sensor), please find our pricing below:

Price per sensor, EURO, Ex-Works

1+ = € 56.00

2+ = € 50.40

3+ = € 47.60

11+ = € 44.80

Stock is available from our UK based warehouse.

I assume you are wanting the sensor for internal use?

With regards to keeping sensors in stock, we would recommend putting the sensors in to use within 6 months of purchase in order to make the most of your warranty period. Warranty is 15 months from date of invoice.

I look forward to hearing from you.

Kind regards

Ryan

Ryan Swaine
International Sales Manager
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On Tue, 8 Aug 2023 at 11:38, Atta UI Hai Khan <atta.khan@pakistancables.com> wrote:

Dear Mr. Ryan,

Many thanks for your prompt reply, please find our response in **RED** below:

1. Please can you clarify if you require the OOM202 or OOM202-2S? – **We need OOM202, pic attached.**

2) Please can you let me know how many you are looking for? - **We need 1 but we can go for 3 pieces, please provide least discounted prices.**

3) Please can you let me know which of the following currencies you would prefer: GBP, EUR, USD? - **We can work with any of them.**

Best Regards,

ATTA UL HAI KHAN

Senior Manager Technical



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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: Tuesday, August 8, 2023 2:34 PM

To: Atta UI Hai Khan <atta.khan@pakistancables.com>

Subject: Re: FW: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Mr. Khan

Please accept my reply to your enquiry.

We would be very happy to quote you for any Oxygen sensor requirements you may have. Please can you help me with the following questions and I will come back to you straight away with a price and delivery time.

1) Please can you clarify if you require the OOM202 or OOM202-2S? – **We need OOM202**

2) Please can you let me know how many you are looking for? - **We need 1 but we can go for 3 pieces.**

3) Please can you let me know which of the following currencies you would prefer: GBP, EUR, USD?
- **We can work with any of them.**

I look forward to your reply.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Tue, 8 Aug 2023 at 10:02, Steve Nixon <office@viamed.co.uk> wrote:

----- Forwarded message -----

From: **Atta Ul Hai Khan** <atta.khan@pakistancables.com>
Date: Tue, 8 Aug 2023 at 08:58
Subject: FW: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell
To: Steve.Nixon@Viamed.co.uk <Steve.Nixon@viamed.co.uk>

Hi Steve,

With reference to the above, please note that we are looking to procure the above Oxygen sensor.

Please provide your company profile and most economical price for the same.

Best Regards,

ATTA UL HAI KHAN

Senior Manager Technical



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From: Wagner, Jessica (GE0Y) <Jessica.Wagner@Honeywell.com>
Sent: Tuesday, August 8, 2023 12:41 PM
To: Atta Ul Hai Khan <atta.khan@pakistancables.com>
Subject: WG: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Dear Mr. Khan,

thank you very much for your interest in our products. For any pricing offers to our oxygen sensor range please contact our partner:

Viamed Ltd

Mr. Steve Nixon

Steve.Nixon@Viamed.co.uk

Thank you very much.

Kind regards / Mit freundlichen Gruessen

i.A. Jessica Wagner

Inside Sales Rep.

Honeywell | SPS | Honeywell Sensing and Safety Technologies

Honeywell Healthcare Solutions GmbH

Office: +49 3841 360 206

Fax: +49 3841 360 222

Jessica.Wagner@honeywell.com

<https://sps.honeywell.com/de/de/products/sensing-and-iot/sensors>

Honeywell Healthcare Solutions GmbH
Alter Holzhafen 18
23966 Wismar, Germany
Trade Register: Schwerin, HRB 1838
Managing Directors: Marcus Ostländer

Von: hlsge0y_info <hlsge0y_info@Honeywell.com>
Gesendet: Dienstag, 8. August 2023 07:32
An: Wagner, Jessica (GE0Y) <Jessica.Wagner@Honeywell.com>
Betreff: WG: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

Von: Atta Ul Hai Khan <atta.khan@pakistancables.com>
Gesendet: Montag, 7. August 2023 14:01
An: info@envitec.com
Cc: Akhlaq Ahmed <akhlaq.ahmed@pakistancables.com>
Betreff: [External] Oxygen Sensor OOM202 - Envitec -by Honeywell

You don't often get email from atta.khan@pakistancables.com. [Learn why this is important](#)

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Dear Sirs,

We are looking to purchase the above Oxygen sensor. We are located in Karachi, Pakistan.

Please suggest, if you have your agent available in Karachi or in Pakistan. Otherwise, please provide your cost.

Best Regards,

ATTA UL HAI KHAN

Senior Manager Technical

**Pakistan Cables Limited**

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Steve

Steve Nixon

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