



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: PRICE REQUEST - V1000

Ryan Swaine <office@viamed.co.uk>

3 August 2023 at 11:59

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please can we send Udayakumar (CID10421) a proforma for the following:

3 x 1410000

3 x 1420001

3 x 0013110

USD Distributor pricing.

Thank you, Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.ukEmail: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **Uday** <uday.k@precimed-me.com>

Date: Thu, 3 Aug 2023 at 11:52

Subject: RE: PRICE REQUEST - V1000

To: <ryan.swaine@viamed.co.uk>

Dear Ryan,

We need to keep at least one demo unit for product promotion and hence no qty amendments in PO.

We will place a total of 3 set, including the demo unit.

Thanks & Best Regards

Udayakumar



Precimed Medical Supplies LLC

G03 | UAE Enterprises Building

Cargo Village – Street 8 | Airport Road | Dubai | United Arab Emirates

Mob: +971 50 774 7020 | Tel: +971 4 885 1098 | Fax: +971 4 885 1097

E-Mail: uday.k@precimed-me.com | Web: www.precimed-me.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: 03 August 2023 14:39

To: Uday <uday.k@precimed-me.com>

Subject: Re: PRICE REQUEST - V1000

Dear Udayakumar

I am really sorry, we can not offer any further discount from our distributor pricing. The component costs are now much higher than they were a few years ago, but we have absorbed the additional costs, which leaves only a small margin.

Are you still okay to proceed with the order or would you prefer to amend it?

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 3 Aug 2023 at 11:30, Uday <uday.k@precimed-me.com> wrote:

Dear Ryan,

Thanks for the info.

We would like to keep one 1 x Demo unit and 2 x Stock units.

Will you provide some excellent discount for Demo unit? Kindly suggest, so that we can process our PO accordingly.

The PO would be as below:

1 x 1410000	Demo purpose
1 x 1420001	Demo
1 x 0013110	Demo

2 x 1410000	Stock order
2 x 1420001	Stock order
2 x 0013110	Stock order

Awaiting your favourable reply.

Thanks & Best Regards

Udayakumar



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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: 03 August 2023 14:01

To: Uday <uday.k@precimed-me.com>

Cc: Vinoj Purushothaman <vinoj.p@precimed-me.com>; Catrin Hollings <catrin.hollings@viamed.co.uk>; vineesh.ok@precimed-me.com; admin.sales@precimed-me.com

Subject: Re: PRICE REQUEST - V1000

Dear Udayakumar

Unfortunately the 0013110 soft carry case is not included, it would be an optional extra:

Sort carry case for V1000 - 0013110 = USD \$46, but this price is due to increase to \$49 on the 10 August.

The V1000 is supplied with a hard plastic carry case:



Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 3 Aug 2023 at 10:40, Uday <uday.k@precimed-me.com> wrote:

Dear Ryan,

Hope the attached carry case, P/n: 0013110, is a standard accessory and included in the V1000 part number, 1410000.

Thanks & Best Regards

Udayakumar



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E-Mail: uday.k@precimed-me.com | Web: www.precimed-me.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: 03 August 2023 13:02

To: Uday <uday.k@precimed-me.com>

Cc: Vinoj Purushothaman <vinoj.p@precimed-me.com>; Catrin Hollings <catrin.hollings@viamed.co.uk>

Subject: Re: PRICE REQUEST - V1000

Dear Udayakumar

Thank you very much, Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
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On Thu, 3 Aug 2023 at 09:56, Uday <uday.k@precimed-me.com> wrote:

Dear Ryan,

Good day and thank you for your mail and price details.

We will check and get back to you with our new PO shortly.

Thanks & Best Regards

Udayakumar



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E-Mail: uday.k@precimed-me.com | Web: www.precimed-me.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: 03 August 2023 12:19

To: Uday <uday.k@precimed-me.com>

Cc: Vinoj Purushothaman <vinoj.p@precimed-me.com>; Catrin Hollings <catrin.hollings@viamed.co.uk>

Subject: Re: PRICE REQUEST - V1000

Dear Udayakumar

I hope you are keeping well.

Please find our distributor pricing below:

V1000 (includes carry case) - 1410000 = USD \$595 each EXW

optional extras:

Wall mounting bracket - 1420000 = USD 7.50 each EXW

Case Protector - 1420001 = USD \$29 each EXW

Please let us know if you have any questions or concerns.

Kind regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 3 Aug 2023 at 06:44, Uday <uday.k@precimed-me.com> wrote:

Hi Catrin,

Good day.

Kindly send us the reseller price for V1000, including all accessories, qty3.

Thanks & Best Regards

Udayakumar



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