

CC/S

# PM Electronics Ltd

Date: 24 July 2000

To: Viamed Electromedical Equipment      From: Neil Rollins  
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Pages: 1

Subject: Price Quote

Following on from our meeting last week, I have now completed the quote.

Initial specification as agreed. Subject to necessary changes during the prototype stage.

**Basic spec.**

- Power consumption less than 20uamps giving unit life of at least 4 years  
(Dependent on number of alarm conditions occurring in that time)
- 30 second sample rate reducing to 1 sec on alarm condition
- Audible and visual alarms
- Overall size as small as possible
- 10 position switch to set alarm levels 16% to 26% O2
- Accuracy less than 1% FSD
- Measuring range 10% to 100% O2
- Low battery detection

**Design Rights**

Following project completion, copies of all design files to be given to Viamed Electromedical Equipment. No design charge to be made, but manufacturing exclusivity given to PM Electronics subject to a fair and agreed unit price for future orders.

**Price**

50 off initial order      £25.00 each  
 Tooling      £100.00

**Price scale**

First 1000 off      £25.00 each  
 Subsequent units      £23.00 each

**Delivery**

Three weeks from placement of order for one off prototype  
 After design review and sign off three weeks for order completion