



Ryan Swaine &lt;viamed.ryan.swaine@gmail.com&gt;

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**RE: REQUEST FOR QUOTATION FROM FRANCE**

1 message

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**ERFI FRANCE Bruno NAYA** <b.naya@erfi.fr>  
To: ryan.swaine@vandagraph.co.uk

11 May 2023 at 09:51

Dear Ryan,

Have you a feed back please?

Sincères salutations, Best regards, Mit freundlichen Grüßen.

Bruno Naya

**Directeur des Opérations****Operations Director****ERFI FRANCE**

ZA de Bilhac - 19120 BILHAC - FRANCE

Tel : +33 565 330 300

Direct : +33 565 100 842

Fax : +33 565 330 333

Mob : +33 607 759 485

Email : [b.naya@erfi.fr](mailto:b.naya@erfi.fr)Site : [www.erfi.fr](http://www.erfi.fr)

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**De :** ERFI FRANCE Bruno NAYA <b.naya@erfi.fr>**Envoyé :** jeudi 4 mai 2023 18:06**À :** 'ryan.swaine@vandagraph.co.uk' <ryan.swaine@vandagraph.co.uk>**Objet :** RE: REQUEST FOR QUOTATION FROM FRANCE

Dear Ryan

Our VAT ; FR 58 381 903 921

EORI NUMBER : FR38190392100041

BILLING / SHIPPING ADDRESS :

**ERFI FRANCE**

**ZA DE BILHAC**

**177 RUE ROGER CREMOUX**

**CONTACT : BRUNO NAYA**

**19120 BILHAC**

**FRANCE**

Usually be prefer to by EXW,

After prior payment, As soon we receicve shipping invoice including parcel detail indication

We send you a DHL ticket

Sincères salutations, Best regards, Mit freundlichen Grüßen.

Bruno Naya

**Directeur des Opérations**

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**De :** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **De la part de** Ryan Swaine

**Envoyé :** jeudi 4 mai 2023 16:40

**À :** ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)>

**Objet :** Re: REQUEST FOR QUOTATION FROM FRANCE

Dear Bruno

Flow diverter (white conical part that screw onto sensor) = GBP £3 **is it the white part with o-ring seal? Yes**

Weld Gas Tee = GBP £8 (this part is just a sample at the moment and I have not yet had a production run made. I expect I can have them within a couple of weeks once we give the go ahead) **is it the below inlet /outlet barbed plastic cap connector? Yes**



Unfortunately we do not supply the tubing and pump, but I can look into it for you if you wish.

**Yes please quote it , but I can also find it myself , same for the brief case**

I will have a look and see if I can find the parts, please let me know if you have access to them.

**About sensor labelling, is it possible to label neutral , I mean without your company name?**

We can supply the device without labels or we can have the labels made for you, whichever you prefer. Labels cost approximately £750 for 1000 of each. The internal sensor will have a label, as below:



I will have you set up on our system, please can you provide me with your company EORI/VAT number and let me know if we should use the following address as billing and delivery address:

**ERFI FRANCE**

ZA de Bilhac - 19120 BILHAC - FRANCE

Best regards

Ryan

Ryan Swaine

General Manager  
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>  
Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)  
Tel: +44 (0)1535 634900  
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On Thu, 4 May 2023 at 13:15, ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)> wrote:

Dear Ryan,

Thank you for your feed back , here my questions /comments / answers :

Flow diverter (white conical part that screw onto sensor) = GBP £3 **is it the white part with o-ring seal?**

Weld Gas Tee = GBP £8 (this part is just a sample at the moment and I have not yet had a production run made. I expect I can have them within a couple of weeks once we give the go ahead) **is it the below inlet /outlet barbed plastic cap connector?**

Unfortunately we do not supply the tubing and pump, but I can look into it for you if you wish.

**Yes please quote it , but I can also find it myself , same for the brief case**

- 1) Reversed display (upside down) ( below picture ) **YES APROUVED**
- 2) Instead of have Vandagraph on the display it alternates "Weld Gas" "Analyser" **YES APROUVED**
- 3) It has a removable key ring on the back of the device, so a lanyard can be fitted **YES APROUVED**



Below bottom connector APPROVED



About : new PCB which will allow us to add a second decimal place to the display, this does not improve accuracy, but I know that it is something that is preferred in the welding industry.

I m Interesting for the future. But for time being we will start with your standard above approved for a first order of 15 unit

About sensor labelling, is it possible to label neutral , I mean without your company name?

Sincères salutations, Best regards, Mit freundlichen Grüßen.

Bruno Naya

**Directeur des Opérations**

**Operations Director**

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**De :** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **De la part de** Ryan Swaine

**Envoyé :** jeudi 4 mai 2023 13:24

**À :** ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)>

**Objet :** Re: REQUEST FOR QUOTATION FROM FRANCE

Dear Bruno

I am very sorry for my late reply.

TEK-OX with sensor and batteries, but no accessories or carry case = GBP £110

Flow diverter (white conical part that screw onto sensor) = GBP £3

Weld Gas Tee = GBP £8 (this part is just a sample at the moment and I have not yet had a production run made. I expect I can have them within a couple of weeks once we give the go ahead)

Unfortunately we do not supply the tubing and pump, but I can look into it for you if you wish.

We have a slightly different model that we currently supply for the welding industry, it has a few different features:

- 1) Reversed display (upside down)
- 2) Instead of have Vandagraph on the display it alternates "Weld Gas" "Analyser"
- 3) It has a removable key ring on the back of the device, so a lanyard can be fitted



In regards to programming the display, we can do this, but in order to do this we would have to discuss quantities required and there would be a lead time.

For your information, we are working on a new PCB which will allow us to add a second decimal place to the display, this does not improve accuracy, but I know that it is something that is preferred in the welding industry.

Best regards

Ryan

Ryan Swaine

General Manager  
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)

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On Wed, 3 May 2023 at 09:03, ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)> wrote:

Dear Ryan,

Can you send me a quotation for 15 unit like below configuration:

+ 10 spare sensor.

About my question on the display when you switch on, is it possible to customize for us?



Sincères salutations, Best regards, Mit freundlichen Grüßen.

Bruno Naya

**Directeur des Opérations**

**Operations Director**

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**De :** ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)>

**Envoyé :** vendredi 28 avril 2023 17:48

**À :** '[ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)' <[ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)>

**Objet :** RE: REQUEST FOR QUOTATION FROM FRANCE

Dear Ryan,

Thank you i appreciate your fast feedback, you technical proposal is acceptable for me

Including the black Tee and barbed connectors on below picture with the rubber flex hose and the bulb, perfect for me.

About the digital screen display;

when you switch "on" the Tek-OX, can you customize the name of the equipment on the display?

We also have a day off on Monday.

Keep in touch on Tuesday

Sincères salutations, Best regards, Mit freundlichen Grüßen.

Bruno Naya

**Directeur des Opérations**

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**De :** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **De la part de** Ryan Swaine

**Envoyé :** vendredi 28 avril 2023 17:33

**À :** ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)>

**Objet :** Re: REQUEST FOR QUOTATION FROM FRANCE

Dear Bruno

Thank you very much for your email.

We would be very happy to supply you on a trade basis, I have attached a copy of our trade price list.

I would like to speak to you with regards to your requirements, as we have a slightly different design of TEK-OX that we currently supply to welding companies that may be of interest to you.

I have also had a part developed that may suit your requirements better than the Tee and barbed connectors, please see the pictures below:





We have a national holiday on Monday, but I will be in contact with more information on Tuesday.

Please do not hesitate to contact me with any questions.

Please have a great weekend, Ryan

Ryan Swaine

General Manager  
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)

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Mob: +44 (0)7803 907117

On Thu, 27 Apr 2023 at 08:52, ERFI FRANCE Bruno NAYA <[b.naya@erfi.fr](mailto:b.naya@erfi.fr)> wrote:

Dear Export sales dept;

ERFI FRANCE, we are a French company specialized since 20 year on welding equipment and accessories for industry .

We manage a network of 40 reseller in France, and also west Africa.

In our scope of product range we are leader on equipment for welding oxygen purging system.

We are interested to receive a quotation form your company for following item:

10 to 20 UNIT Tek-Ox with Quick Ox (Manual switch-off) (7910210) WITH A-268 Tee Piece (9711906)

Is it possible to update the setting of the Tek-Ox, we would like at the start of the Tek-Ox the following French word appear on the screen : "Moniteur de purge" , is it possible?

10 UNIT spare R-17VAN Oxygen Sensor (0110217)

Spare A-268 Tee Piece (9711906)

10 to 20 UNIT Connector 15mm I.D./22mm O.D. - tapered barbed connection (0120131)

10 to 20 UNIT Connector 22mm I.D./30mm O.D. - tapered connection (0120133)

In advance, thank you,

Waiting for your feed back

Sincères salutations, Best regards, Mit freundlichen Grüßen.

Bruno Naya

**Directeur des Opérations**

**Operations Director**

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