



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: Flow Sensors

1 message

Ryan Swaine <office@viamed.co.uk>

27 April 2023 at 16:02

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please can we send Danil a proforma for 100x 4310009:

SpiroTrue H - 4310009 - box of 6 sensors = EUR €39 each EXW

Invoice info:
Medtrest LLC
CID19267

Delivery address:
Maler/Malyar fur Anastasiia Reutova
[Eduard-von-Winterstein-Strasse 13, 14480, Potsdam, Germany](#)
+4917680088191

Thank you
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Danil Malevich** <6385208@gmail.com>
Date: Wed, 26 Apr 2023 at 13:42
Subject: Re: Flow Sensors
To: <ryan.swaine@viamed.co.uk>

Hello.

Thank you very much for your reply. Could you please send me an invoice for:
SpiroTrue H - 4310009 - box of 6 sensors - 100 boxes

BT, 25 apr. 2023 г. в 22:37, Ryan Swaine <office@viamed.co.uk>:
Dear Danil

Thank you very much for your email.

We have moved over from the Viamed Flowsensor H to the Bluepoint SpiroTrue H, it is exactly the same sensor. Bluepoint are our development partners and we have decided to have the product in their name in order to reduce costs by only having the one set of technical files and audits.

Please find our latest pricing below:
SpiroTrue H - 4310009 - box of 6 sensors = EUR €39 / USD \$39 EXW
We have stock available.

Please can you let me know if you are happy to proceed with the new pricing.

The SpiroTrue BL is a new sensor that is for use on the Draeger Babylog. The development work has finished, it is due to be audited for CE certification in December and to be available for purchase in the early part of 2024.

I look forward to hearing from you.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 25 Apr 2023 at 11:17, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Could you please send me an invoice for:
4310003 Flowsensor H - Single use flow sensor - 100 boxes per 6 pcs

My company info:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address:
[Eduard-von-Winterstein-Straße 13, 14480, Potsdam](#)
Maler/Malyar für Anastasiia Reutova
+4917680088191

Could you also send me additional information about the new Bluepoint medical flow sensor SpiroTrue® BL?
Data sheet. Prices. With ventilator model these sensors are used for.

вт, 24 мая 2022 г. в 15:25, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

Please find our pricing for the SpiroTrue H flow sensors - part no. 4310003 (**box of 6**)

Euro Distributor EXW	1 = € 42.00	25 = € 36.00	100 = € 33.00	250 = € 30.00
USD Distributor EXW	1 = \$ 47.88	25 = \$ 41.04	100 = \$ 37.62	250 = \$ 34.20

Please let me know if you have any questions.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 24 May 2022 at 02:43, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Could you please send me your best price for:
- Spirotrue H flow sensors 3T 1030132000 - 50 packs.

BT, 19 окт. 2021 г. в 18:21, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

Please find our distributor pricing below:

SpiroTrue A - 4310001 (box of 5 sensors)

Euro Distributor EXW	1+ box = € 55.00 / box of 5	25+ boxes = € 50.00 / box of 5	100+ boxes = € 45.00 / box of 5	250+ boxes = € 40.00 / box of 5
USD Distributor EXW	1+ box = \$ 62.70 / box of 5	25+ boxes = \$ 57.00 / box of 5	100+ boxes = \$ 51.30 / box of 5	250+ boxes = \$ 45.60 / box of 5

SpiroTrue Apc - 4310002 (box of 5 sensors)

Euro Distributor EXW	1+ box = € 60.50 / box of 5	25+ boxes = € 55.50 / box of 5	100+ boxes = € 50.50 / box of 5	250+ boxes = € 45.50 / box of 5
USD Distributor EXW	1+ box = \$ 70.85 / box of 5	25+ boxes = \$ 65.00 / box of 5	100+ boxes = \$ 59.15 / box of 5	250+ boxes = \$ 53.30 / box of 5

I look forward to your feedback and please let me know if you have any questions or concerns.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
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Office: +44 (0) 1535 634542
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On Tue, 19 Oct 2021 at 14:28, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Thank you for your reply.
Delivery to Italy will be OK.
Could you please send me your best price in for:
- Flow sensor SpiroTrue A ref 1030132006 - 50 packs (5 pcs per pack).
- Flow sensor SpiroTrue APC ref 3030131003. Autoclavable - 50 pcs.

It would be great if you made an offer in both currencies - US dollars and euros.

BT, 19 окт. 2021 г. в 13:49, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

We can supply the sensors to Italy, as they are CE certified. We can not supply to the USA, as we do not have FDA registration.

Please find some information attached, I would like to know your approximate requirements so we can quote accordingly? Please can you let me know if you prefer USD or EUR?

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Thu, 14 Oct 2021 at 16:42, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Thank you for your reply.

My company info:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address #1:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address #2:
[Via Carrebbio 33, Gussago](#) (BS Brescia), Lombardia 25064, Italy

ЧТ, 14 ОКТ. 2021 г. В 19:18, Ryan Swaine <office@viamed.co.uk>:
Dear Danil

We can supply the flow sensors you are looking for, please can you let me know where you are located and some information about your organisation?

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
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