



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: [External] Re: Competitive Flow Sensor Samples

Steve Nixon <steve.nixon.viamed@gmail.com>

14 April 2023 at 12:41

To: office@vmsecure.me.uk

Cc: derek.lamb@vmsecure.me.uk

Please prepare two Viamed quotes for Envitec.

Quote 1

2 x 4311959 Flow Sensor Sample **€21.00 each**.

Hamilton Medical #281637 Adult/Paediatric Flow sensor, proximal 188cm.

2 x 4311959 Flow Sensor Sample **€22.00 each**

Hamilton Medical #155500 Neonatal Flow sensor, proximal 188cm.

NOTE: Longer version of #260177

2 x 4311959 Flow Sensor Sample **€242.70 each**.

Draeger #8412034

1 x 4311959 Flow Sensor Sample **€346.00**.

Maquet #6670662 Y Sensor Infant (Pack of 10 pcs)

1 x 4311959 Flow Sensor Sample **€325.00**.

Maquet #6670660 Y Sensor Adult (Pack of 10 pcs)

2 x 4311959 Flow Sensor Sample **€88.45 each**.

GE #1505-3231-001

2 x 4311959 Flow Sensor Sample **€80.85 each**.

Philips #1050408AW 98980521211 Proximal Flow Sensor, Trilogy

Quote 2

We will add prices at a later date.

2 x 4311959 Flow Sensor Sample

Hamilton Medical #260127 240 cm, flow sensor, expiratory valve.

2 x 4311959 Flow Sensor Sample

Hamilton Medical #260169 300 cm, swivel Y-piece, neonatal flow sensor

2 x 4311959 Flow Sensor Sample

Hamilton Medical #260241 150 cm, swivel Y-piece.

2 x 4311959 Flow Sensor Sample

Covidien #100447078

2 x 4311959 Flow Sensor Sample

Vyaire #301.470.010

Steve

----- Forwarded message -----

From: **Steve Nixon** <steve.nixon.viamed@googlemail.com>

Date: Thu, 6 Apr 2023 at 16:12

Subject: Re: [External] Re: Competitive Flow Sensor Samples

To: Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com>

Hi Jessica

Let me know if you wish us to order any of them in advance of you processing an order. We will send you a quotation, in the meantime the following are updated notes:

2 x Hamilton Medical #281637 Flow sensor, proximal 188cm. **€21.00 each. Two have already been ordered.**

2 x Hamilton Medical #260177 Flow sensor, proximal 160cm. **This is a new request, we will try and source.**

2 x Hamilton Medical #260127 240 cm, flow sensor, expiratory valve. **This is a new request, we will try and source.**

2 x Hamilton Medical #260169 300 cm, swivel Y-piece, neonatal flow sensor, neonatal expiratory valve set, pressure line. **This is a new request, we will try and source.**

2 x Hamilton Medical #260241 150 cm, swivel Y-piece. **This is a new request, we will try and source.**

2 x Draeger #8412034 **€242.70 each.**

2 x Covidien #100447078 **We are still trying to source this?**

2 x Vyaire #301.470.010 **Awaiting pricing, NOTE: 6 weeks production delay.**

1 x Maquet #6670662 Y Sensor Infant (Pack of 10 pcs) **€346.00. Can I assume that you do not need 2 packs?**

1 x Maquet #6670660 Y Sensor Adult (Pack of 10 pcs) **€325.00. Can I assume that you do not need 2 packs?**

2 x GE #1505-3231-001 **€88.45 each.**

2 x Philips #1050408AW **98980521211 Proximal Flow Sensor, Trilogy €80.85 each.**

It's not an inconvenience Jessica, we are pleased to try and assist.

Steve

On Thu, 6 Apr 2023 at 14:10, Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com> wrote:

Hi Steve,

We need 2 of each from the below mentioned products. Is it possible for you to send us (even by mail) a short quotation?

- Hamilton Medical:
 - #281637
 - #260177
 - #260127
 - #260169
 - #260241
- Draeger: #8412034
- Covidien: #10047078
- Vyaire: #301.470.010
- Maquet:
 - #6670662
 - #6670660
- GE: #1505-3231-001
- Philips: #1050408AW

After we have received the official offer from you, Marko must have them approved by Honeywell (several instances). After that, we would order them from you immediately. I am really sorry for all the inconvenience and I will not ask you to do us favours again in the future.

Have a fulfilling and joyful Easter!

Jessica

Kind regards / Mit freundlichen Gruessen

i.A. Jessica Wagner

Inside Sales Rep.

Honeywell | SPS | Honeywell Sensing and Safety Technologies

Honeywell Healthcare Solutions GmbH

Office: +49 3841 360 206

Fax: +49 3841 360 222

Jessica.Wagner@honeywell.com

<https://sps.honeywell.com/de/de/products/sensing-and-iot/sensors>

Honeywell Healthcare Solutions GmbH

Alter Holzhafen 18

23966 Wismar, Germany

Trade Register: Schwerin, HRB 1838

Managing Directors: Marcus Ostländer

Von: Steve Nixon <steve.nixon.viamed@googlemail.com>

Gesendet: Freitag, 31. März 2023 11:19

An: Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com>

Betreff: Re: [External] Re: Competitive Flow Sensor Samples

We will make enquiries.

Steve

On Fri, 31 Mar 2023 at 09:44, Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com> wrote:

Hi Steve,

thank you so much. Just passed it to the team.

BTW: Are you also able to get the Hamilton Neonate sensor **#260177?**

Thanks for checking. 😊

Jessica

Kind regards / Mit freundlichen Gruessen

i.A. Jessica Wagner

Inside Sales Rep.

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Von: Steve Nixon <steve.nixon.viamed@googlemail.com>
Gesendet: Donnerstag, 30. März 2023 20:12
An: Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com>
Betreff: Re: [External] Re: Competitive Flow Sensor Samples

Hi Jessica

Quick update:

Hamilton Medical

#281637 €21.00 each. I have ordered 2.

Steve

On Thu, 30 Mar 2023 at 13:40, Steve Nixon <steve.nixon.viamed@googlemail.com> wrote:

No problem, I'm sorry it took so long. The prices are our cost prices.

As soon as you confirm we should be able to get some within a few days.

Steve

On Thu, 30 Mar 2023 at 13:38, Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com> wrote:

Thank you so much for your kind support on that. We really much appreciate that. I passed it to Honeywell USA and I will come back to you asap.

Again thank you sooo much for your kind help!!!! 😊

Jessica

Kind regards / Mit freundlichen Gruessen

i.A. Jessica Wagner

Inside Sales Rep.

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Von: Steve Nixon <steve.nixon.viamed@googlemail.com>
Gesendet: Donnerstag, 30. März 2023 11:47
An: Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com>
Betreff: Re: [External] Re: Competitive Flow Sensor Samples

Hi Jessica

Please advise if you still need them and the quantity.

Hamilton Medical:

#279331 [This is not in the current Hamilton catalogue.](#)

#281637 [Can get this, awaiting pricing.](#)

Draeger:

#8412034 [€242.70 each.](#)

[We have a quote for 2 units, we can just ask for one if that is all is required.](#)

Covidien: #10047078

[We are still trying to source.](#)

Vyaire: #301.470.010

[Can get this, awaiting pricing.](#)

Maquet:

#6670662 1 pack x Y Sensor Infant (10 pcs) €346.00

#6670660 1 pack x Y Sensor Adult (10 pcs) €325.00

GE:

#1505-3231-001 €88.45 each.

We have a quote for 2 units, we can just ask for one if that is all is required.

Philips:

#1050408AW 98980521211 Proximal Flow Sensor, Trilogy €80.85 each.

We have a quote for 2 units, we can just ask for one if that is all is required.

On Wed, 15 Mar 2023 at 08:48, Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com> wrote:

Thanks Steve. 😊

Kind regards / Mit freundlichen Gruessen

i.A. Jessica Wagner

Inside Sales Rep.

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Von: Steve Nixon <steve.nixon.viamed@gmail.com>
Gesendet: Mittwoch, 15. März 2023 09:47
An: Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com>
Betreff: [External] Re: Competitive Flow Sensor Samples

WARNING: This message has originated from an External Source. This may be a phishing email that can result in unauthorized access to Honeywell systems. Please use proper judgment and caution when opening attachments, clicking links or responding.

We are trying, I will provide an update later today.

Steve

On Wed, 15 Mar 2023 at 07:38, Wagner, Jessica (GE0Y) <Jessica.Wagner@honeywell.com> wrote:

Hi Steve,

did you get a chance to take a look into this matter? R&D is pushing me. 😞

Thanks for getting back to me. 😊

Jessica

Kind regards / Mit freundlichen Grüessen

i.A. Jessica Wagner

Inside Sales Rep.

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Managing Directors: Marcus Ostländer

Von: Wagner, Jessica (GE0Y)
Gesendet: Donnerstag, 9. März 2023 16:03
An: 'Steve Nixon' <steve.nixon.viamed@googlemail.com>
Betreff: Competitive Flow Sensor Samples

Hi Steve,

As discussed, could you check if you could organize some flow sensor samples of the following originals?

Hamilton Medical: #279331 and #281637

Draeger: #8412034

Covidien: #10047078

Vyaire: #301.470.010

Maquet: #6670662 and #6670660

GE: #1505-3231-001

Philips: #1050408AW

Thanks for checking. 😊

Jessica

Kind regards / Mit freundlichen Gruessen

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