



UDT SENSORS, INC.

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FAX

TO: VIAMED

Attn: JOHN LAMB

FAX No.: 011 441 535 635582

FROM: JACK KIMBRO

SUBJ: CABLE ASSEMBLIES

REF: _____

OUR REF # _____

DATE: May 13, 1999

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Dear John:

I have received your drawing and request for 1500 ea. of 9905101 cable assembly.

I take exception to the term FDA approved. We will use medical grade materials but offer no FDA approvals. Also we will put 30 micro inches of gold rather than 30 inches on the pins.

We have cable in stock but no open tooling that will meet your requirement. Tooling will take 4 weeks unless we can persuade MCI to allow us to use theirs. If not, then add 3 more weeks to run the lot.

If we can get MCI's permission to use their tool the price will be \$8.95. as before.

If UDT has a new tool made the price will be \$10.50 for the first 1500 and \$8.95 thereafter. The tool will then belong to both UDT and Viamed. By the way, \$8.95 is the 10K-piece price.

John, on another subject, I think Mr. Bonin will be calling you tomorrow. He did not get his bank financing and may be ready to discuss the option of you buying direct from us. I will call you as well to discuss the cables and this situation.

Best regards