



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: RFQ

Ryan Swaine <office@viamed.co.uk>
Reply-To: ryan.swaine@viamed.co.uk
To: Aqib Majeed <aqib.majeed@vmsecure.me.uk>

29 March 2023 at 12:27

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
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GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **ESTRON MEDICAL SERVICES** <info@estron.co.za>
Date: Wed, 29 Mar 2023 at 07:20
Subject: RE: RFQ
To: <ryan.swaine@viamed.co.uk>

Hi Ryan

As the 18 monitors and clamps are in stock now and urgency to get it here before the trial starts, we will have to do 2 shipments.

So can you please send a new PI for only the 18 MySign O2 monitors and 18 clamps.

See attached PO.

Will send revised PO for temp probes too.

So it will maybe be 1 payment for both proforma's, but 2 shipments.

Unless you can ship the temp probes at the same time.

Please keep the 18 monitors and clamps for me.

Just waiting on the client to pay and will in return make your payment.

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

T: +27 21 945 2297

M: 083 232 0186

E: info@estron.co.za

W: www.estron.co.za



From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 23 March 2023 06:17 PM

To: ESTRON MEDICAL SERVICES

Subject: Re: RFQ

Hi Greg

We can arrange to send the stock items as soon as payment is received.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 23 Mar 2023 at 16:14, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi Ryan

I think we should split the order, because they need it urgently and the temp probes will still take a while.

I will send 2 revised orders tomorrow and you can send 2 proformas, 1 for monitors and other for temp probes.

I might order 60 x 0212011 as I have to quote a client on another 10.

How fast after receiving payment, can you ship?

Stay Safe

Kind Regards/ Vriendelijke Groete

Greg Esterhuysen

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W: www.estron.co.za



From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 23 March 2023 06:06 PM

To: ESTRON MEDICAL SERVICES

Subject: Re: RFQ

Hi Greg

Should we amend the order to 18x ?

Or should we wait until you get the payment finalised from your client?

Best regards

Ryan

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 23 Mar 2023 at 14:31, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi Ryan

Now it seems the client cannot wait til end of April and that 18 units may be sufficient.

So please keep the 18 for me.

I will also check what qty of temp probes you can send now, if so.

I did ask the client to make payment to me ASAP, so I can pay you soonest.

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

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From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 23 March 2023 03:06 PM

To: ESTRON MEDICAL SERVICES

Subject: Re: RFQ

Hi Greg

We should have the stock on or before the 26th, we give everything a check over, so we may need a couple of days to turn it around.

Best regards

Ryan

Ryan Swaine
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On Thu, 23 Mar 2023 at 12:28, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi Ryan

I understand. So you should have about 37 in stock by 26th?

What do you mean by testing?

When they arrive, will they not be ready to ship?

Must it first be tested?

If it can be available around the 26th, then maybe I must ship twice.

O2 monitors first and then temp probes.

But this also depends on the client.

Will inform them now about ETA.

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

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From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine
Sent: 23 March 2023 01:47 PM
To: ESTRON MEDICAL SERVICES
Subject: Re: RFQ

Hi Greg

We currently have 17 set aside for you, there is one more in the building awaiting testing. We are expecting a further 20 units to arrive on the 26th April.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 23 Mar 2023 at 11:39, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

You said you have 18 in stock.

Does it mean you will have more in stock by 26th and how many?

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

T: **+27 21 945 2297**

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W: www.estron.co.za



From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 23 March 2023 12:37 PM

To: ESTRON MEDICAL SERVICES

Subject: Re: RFQ

Hi Greg

Still no change on the O2 monitors, they are due to be here for the 26th April.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Thu, 23 Mar 2023 at 09:57, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi Ryan

What about ETA for O2 monitors.

Would prefer to do 1 shipment, but if O2 monitors are all available long before temp probes, then I have to do 2 shipment, but that also depends on client and when they pay me.

I will only pay you after their payment, because I can't trust that they will pay.

If, for some reason they decide not to proceed or buy from someone else, then I don't want to sit with so many O2 monitors.

But I need to give them a firm ETA on monitors.

Stay Safe

Kind Regards/ Vriendelijke Groete

Greg Esterhuysen

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W: www.estron.co.za



From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine
Sent: 23 March 2023 11:20 AM
To: ESTRON MEDICAL SERVICES
Cc: aqib.majeed@viamed.co.uk
Subject: Re: RFQ

Hi Greg

The ETA for the 0212009 and 0212011 is going to be the 1st-2nd week in May.

Do you want to look at a part shipment?

Best regards

Ryan

Ryan Swaine
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On Thu, 23 Mar 2023 at 06:37, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi Ryan

Tuesday we had public holiday and that confused me a bit, because I told the client that I would get confirmation from you on Tuesday, because I was under impression it was Monday.

Today already Thursday, so I need to give the client feedback ASAP.

Thank you.

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

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From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine
Sent: 17 March 2023 06:04 PM
To: ESTRON MEDICAL SERVICES
Cc: aqib.majeed@viamed.co.uk
Subject: Re: RFQ

Hi Greg

Please find stock lead time situation below:

0212009 - Temp probe x5

3x available from stock

No delivery date on balance as yet, we should be able to give you this information on Tuesday.

0212011 - Temp probe x50

29x available from stock

No delivery date on balance as yet, we should be able to give you this information on Tuesday.

Mysign O montor Kit x22

18x available from stock

The current delivery date to our UK warehouse is the 26th April, but we hope to improve on this.

Mysign Clamp x22

Available from stock

We hope to have more information soon.

Best regards

Ryan

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On Fri, 17 Mar 2023 at 05:42, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi Ryan

Can you give me ETA on whole order, because the O2 monitors is urgent and must be delivered to clients before or latest 28 April.

This means I should have received it by 24 April.

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

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W: www.estron.co.za



From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 16 March 2023 04:23 PM

To: ESTRON MEDICAL SERVICES

Subject: Re: RFQ

Thank you very much Greg

Kate will be processing your order.

Best regards

Ryan

Ryan Swaine
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On Thu, 16 Mar 2023 at 14:10, ESTRON MEDICAL SERVICES <info@estron.co.za> wrote:

Hi

Was not sure to whom I should send revised PO that now include the O2 monitors.

Please see attached.

Please send PI when ready.

The client wants to start the clinical trials on 2 May, so I would like to have received the stock by 24 April.

If I make payment next week, what will ETA be.

Thanks.

Stay Safe

Kind Regards/ Vriendelike Groete

Greg Esterhuysen

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From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Aqib Majeed

Sent: 01 March 2023 04:27 PM

To: ESTRON MEDICAL SERVICES

Cc: ryan.swaine@viamed.co.uk

Subject: RFQ

Hello Greg

Good afternoon

Thank you for your patience.

Please see below for your attached proforma invoice detailing the prices and products you require including shipping costs.

I do need to advise you though we do have a 2-3 week lead time for product 0212009.

Please could you confirm if all details on that are correct?

If you are happy with this and would like to go ahead with it, could you please make payment for the proforma amount?

Only when the money is visible in our bank we will convert this to an order and get it ready for dispatch.

Please let me know if I can assist with anything else.

Kind regards

Aqib Majeed

Office Administrator

Viamed Ltd.

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Purchase Order - PO100469.pdf

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