

Procurement Manager



Tel +44 (0) 1234 930 394 **Fax** +44 (0) 8000 151 906

Units 1-3, Firs Farm | Stagsden | Bedfordshire | MK43 8TW

[Read Our Brochure Here](#)



From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: Wednesday, March 15, 2023 10:44 AM
To: Amy Philpot <amy@medaid.co.uk>
Cc: aqib.majeed@viamed.co.uk
Subject: Re: Quote

Hi Amy,

That's no problem, we should be able to get the first 10 out this week.

Does your organisation already have a shipping insurance policy in place to cover shipments for loss or damage in transit? If not, please can you confirm whether you would like to add shipping insurance at £47.84+VAT for the first shipment and £71.76+VAT for the second one. Please be aware that without shipping insurance, losses during transit will be at your own risk.

With regards to the remaining 15 units, we have requested a lead-time from Maxtec and I will get back to you as soon as I learn more. I look forward to hearing from you so that we can get these out to you at the earliest.

Best Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

Website: www.viamed.co.uk

email: steve.hardaker@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Sign up to our mailing list, go to www.viamed.co.uk/sign-up

Twitter: twitter.com/ViamedLtd

Facebook: facebook.com/ViamedLtdUK

Company registered in England, No. 1291765.

E-mail Disclaimer

The information in this email is confidential and may be legally privileged.

It is intended solely for the addressee. Access to this email by anyone else is unauthorized.

If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Wed, 15 Mar 2023 at 08:26, Amy Philpot <amy@medaid.co.uk> wrote:

Hi Steve,

Can we please split the order in two, shipping 10 now on credit?

Do you have a lead time for the further 15?

Thank you,

Kind regards,



Amy Philpot

Procurement Manager



Tel +44 (0) 1234 930 394 **Fax** +44 (0) 8000 151 906

Units 1-3, Firs Farm | Stagsden | Bedfordshire | MK43 8TW

[Read Our Brochure Here](#)



From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: Tuesday, March 14, 2023 3:20 PM
To: Amy Philpot <amy@medaid.co.uk>
Subject: Re: Quote

Hi Amy,

Thank you for your order. The order breaks down as follows:

- 25x 0111265 - UltraMax O2 Analyser (@ £478.40+VAT each): £11,960.00+VAT
- Shipping Insurance ([optional*](#)): £119.60+VAT
- Carriage: £12.00+VAT

***Please note: standard shipping is via UPS on 'Carriage Paid To' delivery terms (CPT - Incoterms 2020). This means that **the shipment is not covered by insurance for loss or damage once it leaves Viamed's premises and the risk is assumed by the purchaser**, or the purchaser may arrange their own insurance to cover it.**

Given the value of the order, if you don't have your own insurance in place and would like to upgrade the delivery to 'Carriage and Insurance Paid To' (CIP - Incoterms 2020), we can do this at an additional insurance premium of 1% of total goods value. If you want to take this option, please advise.

I have spoken with the Finance Director and Commercial Director, who have advised that the maximum credit limit offered is £6K+VAT, which equates to 12 units, so we need to look at the other settlement options as before.

We currently have 10 units available in stock, so one option is to split your order into 2 separate orders for 10 units and 15 units. We can ship 10 now on credit terms, then when the account is cleared, ship the second order. That second order would allow 12 on credit terms with just 3 left to settle by proforma.

Alternatively, we could process this as 12 units on credit when the rest of the stock arrives and 13 on proforma.