



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: TAP (Cambridge) Ltd. Pur. Order 4561196977

1 message

Main Account <office@viamed.co.uk>

12 March 2023 at 15:03

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>

----- Forwarded message -----

From: **Main Account** <office@viamed.co.uk>

Date: Sun, 12 Mar 2023 at 14:56

Subject: Fwd: TAP (Cambridge) Ltd. Pur. Order 4561196977

To: Kate Griffiths <kate.griffiths@viamed.co.uk>

----- Forwarded message -----

From: **Steve Hardaker** <office@viamed.co.uk>

Date: Fri, 10 Mar 2023 at 15:22

Subject: Re: TAP (Cambridge) Ltd. Pur. Order 4561196977

To: <Erica.Powell@sartorius.com>

Hi Erica,

Thank you for the order. We note the due date of 21st April 2023 and will deliver in full on that date.

I just need to make you aware that a price increase was notified on 1st February of this year: the price for a minimum order quantity of 100 units in a single order is now **£50.00+VAT** ex-works (up from £45.50+VAT) plus carriage .

Viamed's pricing is EXW (Ex-Works) Incoterms 2020. We now offer optional shipping insurance to distributors placing orders. Viamed's standard shipping service is via UPS' standard CPT (Carriage Paid To) delivery Incoterms 2020 at £12.00+VAT. This means that the shipment is not covered by insurance for loss or damage once it leaves Viamed's premises over the shipment value of £60.

If you wish to upgrade the shipping to CIP (Carriage and Insurance Paid), please add an additional line to the order as 'Shipping Insurance', which at 1% of the total pre-VAT goods value would be £50.00+VAT based on a unit price of £50.00+VAT per sensor.

If you wish to go ahead with the order, please could I ask you to amend and resend? Thanks in advance and I look forward to hearing from you.

Best Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

Website: www.viamed.co.uk

email: steve.hardaker@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

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On Fri, 10 Mar 2023 at 12:32, <Erica.Powell@sartorius.com> wrote:

Dear Sir or Madam,

Enclosed you can find our purchasing order 4561196977 for your further use.

Please pay particular attention to the delivery and invoice addresses written on the order. The delivery addresses might change from order to order.

Furthermore please do send your accordant order confirmation to our following mail address:

Erica.Powell@Sartorius.com

Thank you very much

Kind regards,

TAP (Cambridge) Ltd.