



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: Medica - O2 monitoring

Steve Hardaker <office@viamed.co.uk>

8 March 2023 at 16:08

Reply-To: steve.hardaker@viamed.co.uk

To: office@vmsecure.me.uk

Please see attached order for processing.

Best Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

Website: www.viamed.co.uk

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----- Forwarded message -----

From: **Paul Shotton** <paul@baro2.com>

Date: Wed, 8 Mar 2023 at 15:06

Subject: RE: Medica - O2 monitoring
To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>
Cc: Steve Hardaker <steve.hardaker@viamed.co.uk>

Hi Steve, Ryan

Can I order 2 x pn: 0111265

Distributor price = GBP £478.40 each EXW

We will add to our range.

Regards

Paul



PAUL SHOTTON
Director

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: Monday, December 5, 2022 5:05 PM
To: Paul Shotton <paul@baro2.com>
Cc: Steve Hardaker <steve.hardaker@viamed.co.uk>
Subject: Medica - O2 monitoring

Dear Paul

Thank you for dropping in to see us at Medica, it was a pleasure to meet you.

Further to our meeting, please find attached the leaflets for the following O2 analysers/monitors:

Ultramax - Specifically for testing oxygen concentrators, it has an ultrasonic sensor that does not require replacement. As well as O2% it also senses pressure and flow.

pn: 0111265

Distributor price = GBP £478.40 each EXW

OxiQuant S - Simple device like the Handi+, but it has a replaceable sensor. This device does not have any medical certification, so it is for testing purposes only.

pn: 0111275

Distributor price = GBP £124.00 each EXW

MAXO2 ME - Full monitor with adjustable high and low alarms.

pn: 0111263

Distributor price = GBP £483.20 each EXW

I understand that you have been purchasing the Handi+ analysers. Unfortunately this device has very recently increased in price. Please find the new pricing below:

Handi+

pn: 0111250

Distributor price = GBP £154.40 each EXW

Please do not hesitate to contact Steve or myself if you have any questions or concerns.

Kind regards

Ryan

Ryan Swaine
International Sales Manager
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