



Janine Gill <viamed.janine.gill@gmail.com>

Fwd: New Tender KO.13/23**Ryan Swaine** <office@viamed.co.uk>

14 February 2023 at 09:46

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please can we send a proforma invoice for 1x 4420873.

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **Nicoleta Georgiou** <n.georgiou@medisera.eu>

Date: Tue, 14 Feb 2023 at 07:01

Subject: RE: New Tender KO.13/23

To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Dear Ryan,

Good Morning

We can buy the samples for the code 4420873, but we still need at least one pc of the code 4420874, can you pls find just one pc?

Thanks

Best Regards

Nicoleta Georgiou | **CUSTOMER SERVICE****MEDISERA**

A MEMBER OF FAMELINE
HOLDING GROUP
www.fhg-global



T +357 22 104300
F +357 22 103752
E n.georgiou@medisera.eu

Alikou Potamou 30
Nisou Industrial Area
2571

www.medisera.eu

PROUDLY SUPPORTING
Hand in Hand
Charity Foundation



This email is confidential. If received in error, inform the sender immediately and do not copy the email, use its contents or disclose them to an unauthorised third party.

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine**Sent:** 13 February 2023 13:38**To:** Nicoleta Georgiou <n.georgiou@medisera.eu>**Subject:** Re: New Tender KO.13/23

Hi Nicoleta

I have been in contact with my colleagues regarding this and the problem we have is that there is not enough time to manufacture the samples and send them to you this week.

4420873 - we do not have any individual samples, but we can supply a complete box, but this would be chargeable

4420874 - we do not have any stock of samples or boxes.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Fri, 10 Feb 2023 at 18:42, Nicoleta Georgiou <n.georgiou@medisera.eu> wrote:

Dear Ryan

I hope you are well

Kindly pls note that next week I need to close the tender.

I would appreciate if you can send me the documents and samples

Thanks

Best Regards

Nicoleta Georgiou | CUSTOMER SERVICE

MEDISERA

A MEMBER OF FAMELINE
HOLDING GROUP
www.fhg.global



T +357 22 104300
F +357 22 103752
E n.georgiou@medisera.eu

Alikou Potamou 30
Nisou Industrial Area
2571
www.medisera.eu

PROUDLY SUPPORTING
Hand in Hand
Charity Foundation



This email is confidential. If received in error, inform the sender immediately and do not copy the email, use its contents or disclose them to an unauthorised third party.

From: Nicoleta Georgiou <n.georgiou@medisera.eu>
Sent: 07 February 2023 12:42
To: ryan.swaine@viamed.co.uk
Subject: RE: New Tender KO.13/23
Importance: High

Dear Ryan

Thank you for the sending me the certificates.

About the prices we are ok .

Kindly pls arrange to send us the samples for both codes with the shipping case.

For the below spec can you pls add them either on the Technical data sheet or to a declaration letter:

- Have 15F/15M connectors for connection directly to a tracheal tube
- *Expiratory gas collection set for measurement of capnography for kid/adults*

Additionally I need the following documents:

- Authorization letter (attached)
- Declaration of origin (attached)
- Declaration of Usage in EU countries (attached)
- Labels / Artworks of individual

Thanks

Best Regards

Nicoleta Georgiou | CUSTOMER SERVICE

MEDISERA

A MEMBER OF FAMELINE
HOLDING GROUP
www.fhg.global



T +357 22 104300
F +357 22 103752
E n.georgiou@medisera.eu

Alikou Potamou 30
Nisou Industrial Area
2571
www.medisera.eu

PROUDLY SUPPORTING
Hand in Hand
Charity Foundation



This email is confidential. If received in error, inform the sender immediately and do not copy the email, use its contents or disclose them to an unauthorised third party.

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: 06 February 2023 18:07
To: Nicoleta Georgiou <n.georgiou@medisera.eu>
Subject: Re: New Tender KO.13/23

Hi Nicoleta

Both types have the 15f/15m connection.

4420873 is for adult/paediatric use and 4420876 has a low volume airway adapter for infant use.

4420873



4420874



4420873 (A22-L-LLM-200) - We do not have any single samples attached, but we do have a few boxes in stock

= EUR €135 / box of 25 EXW

4420874 (A4.0-L-LLM-200) - WE do not currently have any stock of these, I would need to look into whether we can get a small number or a single box, as the MOQ is 5 boxes.

= EUR €165 / box of 25 EXW

Please find the certificates and DOC attached. I will have to come back to you with the rest of the documentation, but before we do, please can you let me know if the pricing is going to be acceptable and if you are still planning to proceed?

Best regards

Ryan

International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Mon, 6 Feb 2023 at 11:53, Nicoleta Georgiou <n.georgiou@medisera.eu> wrote:

Dear Ryan

Thank you for your quick reply

As per the leaflets which we have provided to us we can offer the following codes:

- 4420873
- 4420874

On the Technical data sheet or to a declaration letter we need to confirm the below specs:

- Have 15F/15M connectors for connection directly to a tracheal tube
- *Expiratory gas collection set for measurement of capnography for kid/adults*

Kindly pls provide me the following:

- ISO 13485:23016
- CE Certificate
- Declaration of conformity
- Authorization letter (attached)
- Declaration of origin (attached)
- Declaration of Usage in EU countries (attached)
- Labels / Artworks of individual

Samples

With the tender we need to submit samples which must be identical with the final products as follow:

Items 7 – we need 2 pcs of each offer code

Thanks

Best Regards

Nicoleta Georgiou | CUSTOMER SERVICE

MEDISERA

A MEMBER OF FAMELINE
HOLDING GROUP
www.fhg.global



T +357 22 104300
F +357 22 103752
E n.georgiou@medisera.eu

Alikou Potamou 30
Nisou Industrial Area
2571
www.medisera.eu

PROUDLY SUPPORTING
Hand in Hand
Charity Foundation



This email is confidential. If received in error, inform the sender immediately and do not copy the email, use its contents or disclose them to an unauthorised third party.

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: 03 February 2023 19:19
To: Nicoleta Georgiou <n.georgiou@medisera.eu>
Subject: Re: New Tender KO.13/23

Dear Nicoleta

Thank you very much for your email.

The only item we could possibly supply is (7) Sidestream sampling lines. The issue is we do not offer a like for like product. Our Versastream lines have a built in filter, so the user does not need to empty, replace or clean the water trap. This would save the user money over time and is better for infection control, but the price of the individual lines are likely to be higher in price, so it may be difficult to get the benefits across to the user in a tender situation.

If you have access to the end users and you can explain the difference between a standard line and the Versastream lines, then you may be able to sell the advantages to them.

I have attached some information for your perusal, I look forward to your feedback.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Fri, 3 Feb 2023 at 09:17, Nicoleta Georgiou <n.georgiou@medisera.eu> wrote:

Dear Ryan

I hope my email finds you both well

I would like to inform you that the MOH issue a new tender for Consumables of Patient monitors.

The closing date of the tender is on 20/02/2023. The evaluation will take up to 3 months. In case of winning the contract and the offer prices will be valid for 24 months. The OKYPY has the right to renewal the tender until the consumption of the contract amount.

The deliveries must be done partially according to their needs, and we have 60 days from the date of the order to deliver them to the MOH warehouse.

In case of delay, we will have penalties 0.5% per day which will deduct form our invoices.

With the tender we need to submit the following documents:

- ISO 13485:23016
- CE Certificate
- Declaration of conformity
- Catalogues / Leaflet
- Authorization letter (attached)
- Declaration of origin (attached)
- Declaration of Usage in EU countries (attached)
- Labels / Artworks of individual

Samples

With the tender we need to submit samples which must be identical with the final products as follow:

Items 1,5,6,7 – we need 2 pcs of each offer item and subitem

Items 2,4 -1 pc per offer item

Items 3,8,9,10 – 1 shipping case for each offer item

Looking forward for your reply

Best Regards

Nicoleta Georgiou | CUSTOMER SERVICE



A MEMBER OF FAMELINE
HOLDING GROUP
www.fhg.global

T +357 22 104300
F +357 22 103752
E n.georgiou@medisera.eu

Alikou Potamou 30
Nisou Industrial Area
2571
www.medisera.eu

PROUDLY SUPPORTING
Hand in Hand
Charity Foundation



This email is confidential. If received in error, inform the sender immediately and do not copy the email, use its contents or disclose them to an unauthorised third party.