



Aqib Majeed &lt;viamed.aqib.majeed@gmail.com&gt;

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**Fwd: Viamed - Medica**

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**Ryan Swaine** <office@viamed.co.uk>

13 January 2023 at 10:48

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@vmsecure.me.uk&gt;, Sophie Lines &lt;sophie.lines@vmsecure.me.uk&gt;, Janine Gill &lt;janine.gill@vmsecure.me.uk&gt;, Aqib Majeed &lt;aqib.majeed@vmsecure.me.uk&gt;

Hi, please can we send a proforma invoice to Sanjeev:

Meditech Healthcare  
1 Kantimahar CHSL  
Teli Galli Andheri East  
Mumbai - 400069

MaxO2 ME = USD \$532.00 each EXW  
Handi+ = USD \$170.00 each EXW

Thank you, Ryan

----- Forwarded message -----

From: **Sanjeev Mandholia** <sanjeev@meditechindia.co.in>

Date: Fri, 13 Jan 2023 at 06:19

Subject: Re: Viamed - Medica

To: &lt;ryan.swaine@viamed.co.uk&gt;

Dear Sir

Yes proceed with following quantities please let e know the freight cost

MaxO2 ME = USD \$532.00 each EXW - 2 Pcs  
Handi+ = USD \$170.00 each EXW - 8 Pcs

Thanks & regards  
Sanjeev

On Thu, Jan 5, 2023 at 3:47 PM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Sanjeev

Thank you and all the very best to you too.

I am sorry, but we can't offer a better price than below:

MaxO2 ME = USD \$532.00 each EXW  
Handi+ = USD \$170.00 each EXW

If you are happy to proceed, then I can look into delivery costs for you. Please can you confirm if the delivery address will be as follows:

Meditech Healthcare  
1 Kantimahar CHSL  
Teli Galli Andheri East  
Mumbai - 400069

I look forward to your reply.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Thu, 5 Jan 2023 at 04:42, Sanjeev Mandholia <[sanjeev@meditechindia.co.in](mailto:sanjeev@meditechindia.co.in)> wrote:

Dear Mr Ryan

Happy new year, sorry for late reply,

We intend to place following order, requesting you to quote best price to enable us to get more business.

1. Handi+ - 10 Pcs
2. MaxO2 ME - 1 Pc

Also quote courier charge for same

Thanks & Regards  
Sanjeev Mandholia

Meditech Healthcare  
1 Kantimahar CHSL  
Teli Galli Andheri East  
Mumbai - 400069  
+91 9833997465

On Mon, Nov 28, 2022 at 6:08 PM Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Sanjeev Mandholia

Thank you for taking the time to visit us again at Medica.

Further to our conversation, please find the distributor pricing below for the 3x analysers we discussed. Please let me know if the pricing is acceptable to you, so we can organise a proforma invoice for the quantities we discussed:

UltraMax = USD \$525.60 each EXW

MaxO2 ME = USD \$532.00 each EXW

Handi+ = USD \$170.00 each EXW

I will await your response.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
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