



Ryan Swaine <viamed.ryan.swaine@gmail.com>

Re: Oxygen hoods

1 message

Илья Артемов <iartemov@servinst.ru>
To: Ryan Swaine <ryan.swaine@viamed.co.uk>

6 January 2023 at 13:22

Dear Ryan.

Dehas or our company Serviceinstrument - is up to you, how is more convenient to your company. Delivery address we can give on Monday-Tuesday.

But please inform me at least price (last time it was 171,70 USD) and manufacturing time. Can you start to make them to save some time? Clear that all necessary paperwork we will make for you next week.

Best regards, Ilia

Hi Ilia

Thank you. Can I confirm that you would like the invoice in the name of Dehas and can you give me any details for the delivery details that I can add to the invoice?

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Wed, 4 Jan 2023 at 11:40, Илья Артемов <iartemov@servinst.ru> wrote:
Dear Ryan.

We agree, we will organize you evidence of shipment outside the EC. But please send me official proforma for 50 hoods and start their manufacturing, I confirm this order again. Based on proforma Ex-Works Dehas will pay you 100 % and just all hoods are ready transport company will organize all necessary paperwork. Please start to manufacture to save time for us, ideally if you make them in 1 month latest, because we have some orders for them already with pressure of time.

Best regards, Ilia

Hi Ilia

It would be okay to receive payment from Dehas.
In regards to collection, we need to have an air waybill or some official documentation from the courier company to prove that the goods have been exported, otherwise we will have trouble with UK tax.

I am sorry this is so difficult, but we have potential legal issues delivering to the EU with no CE certificate and need to have evidence of export for tax purposes.

Best regards
Ryan

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On Fri, 30 Dec 2022 at 14:06, Илья Артемов <iartemov@servinst.ru> wrote:

Dear Ryan.

Thank you for good news!

Please send us proforma for 50 pcs. I think the best way is to make it Ex-Works. Transport company will take it from your stock or we can give you another address in England? You can bring hoods to this address and after that transport company will be responsible for shipment outside the EC.

What do you think about this idea? We can certainly find some way to ask you to ship let's say to Turkey or to Armenia but you can imagine how expensive will be this way if final destination is Russia.

If it will be Ex-Works transport company can sign the letter for you that goods will go to Kazakhstan let's say.

Can we ask our partner Dehas to pay you? You can make proforma-invoice for them.

Please update as well you bank info (enclosed file is correct or you will send me another one?).

Best regards, Ilia

Dear Ilia

I have confirmation that we can supply the 50x hoods, but our directors are not happy to deliver inside of the EU, due to the CE certification issues. Do you have a delivery address outside of the EU and Russia?

Best regards
Ryan

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On Thu, 1 Dec 2022 at 15:04, Илья Артемов <iartemov@servinst.ru> wrote:

Dear Sirs.

Please make for us 50 same hoods as in last case. We confirm our order with price 171,70 USD for hoods (oxygen sensors we do not need). Waiting for proforma-invoice with delivery cost to Vilnius.

Best regards, Ilia

Dear Ilia,

Please find attached your proforma invoice detailing all costs, including the shipping charge.

Please let me know if you are happy to proceed?

As soon as stock has arrived, I will let you know.

Kind regards

Sarah Walton

Customer Service Representative

Please note: We are working remotely however telephone calls to the main office will still be answered.

Our office opening hours are Monday - Friday 8.30am - 5.30pm.

<http://www.viamed.co.uk>

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On Fri, 15 Oct 2021 at 12:24, Илья Артемов <iartemov@servinst.ru> wrote:

Dear Sirs.

Thank you for this offer, we are ready to take 10 such sensors for the beginning.

Please add them to our current order of hoods and send me revised proforma-invoice with CIP-Vilnius price to start payment to you.

Best regards, Ilia

Dear Ilia,

We have the R-47V sensor that is compatible. Please see the link below.

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&mobile=&&page=productview&cat=625&subcat=636&productid=0110047>

These sensors are \$69.00 per unit.

Kind regards

Sarah Walton

Customer Service Representative

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On Thu, 14 Oct 2021 at 13:23, Илья Артемов <iartemov@servinst.ru> wrote:

Dear Sirs.

We need 10-20 oxygen sensors for Acutronic/Viayre ventilators Fabian Therapy or HFO. All their vents Fabian series have same sensors. I took sensor from their original vent and see that they sell Envitec sensors (see pictures). Please quote us your sensors for such vents, 10-20 pcs.

If price is OK we will add them to shipment of hoods.

Best regards, Ilia

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С уважением,

Илья

<mailto:iartemov@servinst.ru>

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