



Kate Griffiths <viamed.kate.griffiths@gmail.com>

RE: Alternatives to AX/MX300

1 message

Matt Angell <Matt.Angell@htepg.com>

5 January 2023 at 10:25

To: "kate.griffiths@viamed.co.uk" <kate.griffiths@viamed.co.uk>

Hi Kate

Here's the details for the account, please create one.

Registered address: HCA International, [2 Cavendish Square, London, W1G 0PU](#)**VAT number:** GB 657159115**Invoice address:** HCA UK, Accounts Payable, LG Floor, No.1 London Bridge, London, SE1 9BG**Delivery Address:** The Harborne Hospital, [Mindelsohn Way, Birmingham, B15 2FQ](#)

RE: Quotation

May I have a quotation now and then I'll come back for a fresh one in 2-3 months and we will clarify the lead-time then.

Is the price likely to change before we order?

Kind regards

Matt

Matt Angell | Sourcing Specialist, Capital & Indirects, Purchased ServicesHealthTrust Europe | [19 George Road, Edgbaston | Birmingham, B15 1NU](#)

T: +44 (0)7557 428159 | Customer Care: 0845 887 5000

E: matt.angell@htepg.com | www.healthtrusteurope.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths**Sent:** 05 January 2023 09:28**To:** Matt Angell <Matt.Angell@htepg.com>**Subject:** Re: [EXTERNAL] Alternatives to AX/MX300

CAUTION! This email originated from outside of our organisation. **DO NOT CLICK** links or open attachments unless you recognise the sender and know the content is safe.

Good morning Matt,

Thank you for your reply.

Unfortunately, the quotation would only be valid for 30 days. **I can of course only give you the current lead time for stock, the situation may not be the same in May.**

Please let me know how you would like me to proceed.

If you do not require a quotation just now, I could set up a new account for you - I would just need your invoice and delivery addresses and VAT number. This can of course be done when you do require the quotation.

Many thanks.

Kind regards

Kate Griffiths

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On Thu, 5 Jan 2023 at 09:20, Matt Angell <Matt.Angell@htepg.com> wrote:

Hi Kate

I have had feedback from the clinician and he would like a quote for the below:

2 x MaxO2 ME

1 x UltraMax O2

Given you have a very short lead time (which is great) we would not order this until later in 2023, perhaps May.

If you provide a quote now, will it still be valid to use in May?

Kind regards

Matt

Matt Angell | Sourcing Specialist, Capital & Indirects, Purchased Services

HealthTrust Europe | [19 George Road, Edgbaston](#) | Birmingham, B15 1NU

T: +44 (0)7557 428159 | Customer Care: 0845 887 5000

E: matt.angell@htepg.com | www.healthtrusteurope.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths

Sent: 04 January 2023 15:03

To: Matt Angell <Matt.Angell@htepg.com>

Subject: Re: [EXTERNAL] Alternatives to AX/MX300

CAUTION! This email originated from outside of our organisation. **DO NOT CLICK** links or open attachments unless you recognise the sender and know the content is safe.

Hi Matt,

We would aim to ship within 2-3 (max) working days after payment has been received. Your first order would be on a proforma basis, but after that we could look to setting up a credit account for you.

Many thanks.

Kind regards

Kate Griffiths

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On Wed, 4 Jan 2023 at 13:45, Matt Angell <Matt.Angell@htepg.com> wrote:

Hi Kate

Thanks very much for the speedy response.

If the items are instock, what is the current leadtime for delivery once an order is placed?

Kind regards

Matt

Matt Angell | Sourcing Specialist, Capital & Indirects, Purchased Services

HealthTrust Europe | 19 George Road, Edgbaston | Birmingham, B15 1NU

T: +44 (0)7557 428159 | Customer Care: 0845 887 5000

E: matt.angell@htepg.com | www.healthtrusteurope.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths

Sent: 04 January 2023 13:26

To: Matt Angell <Matt.Angell@htepg.com>

Subject: [EXTERNAL] Alternatives to AX/MX300

CAUTION! This email originated from outside of our organisation. **DO NOT CLICK** links or open attachments unless you recognise the sender and know the content is safe.

Good afternoon Matt,

Further to our telephone conversation earlier, the alternatives to the **AX300** are as follows:

Part number 0111261 - MaxO2+AE Oxygen analyser. The price is £384 each, plus £12 carriage, plus VAT. This item is currently in stock.

Part number 0111250 - Handi+ Oxygen analyser with integral sensor. The price is £193 each, plus £12 carriage, plus VAT. This item is currently in stock.

The alternatives to the **MX300** are as follows:

Part number 0111263 - MaxO2 ME oxygen monitor. The price is £604 each, plus £12 carriage, plus VAT. This item is currently in stock.

Part number 0111276 - Oxygen monitor MySign O. The price is £347 each, plus £12 carriage, plus VAT. This item is currently in stock (low stock)

My colleague Steve Hardaker could give technical advice on these items, his email address is steve.hardaker@viamed.co.uk

Many thanks.

Kind regards

Kate Griffiths

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