



Michael Lamb <viamed.michael.lamb@gmail.com>

Sensor request

Ryan Swaine <office@viamed.co.uk>
Reply-To: ryan.swaine@vandagraph.co.uk
To: Michael Lamb <michael.lamb@vandagraph.co.uk>

22 December 2022 at 13:48

Ryan Swaine - Viamed & Vandagraph - +44 (0) 7803 907117

----- Forwarded message -----

From: **René Luyten** <RLuyten@b-cat.nl>
Date: Thu, 22 Dec 2022, 12:47
Subject: RE: Sensor request
To: ryan.swaine@vandagraph.co.uk <ryan.swaine@vandagraph.co.uk>

Hello Ryan,

I have received the sensor, thanks.

I directly have tested them and looks okay for our application.

As I want to resell them I will place them on our website and will include them in a package, I would like to offer only the VN202 as this is more easy to handle as for replacing the sensor and the batteries.

What I miss with the VN202 is the flow diverter, is this part no. 9711002?

do you have a price for me?

I would then like to place an order for 3 pieces:

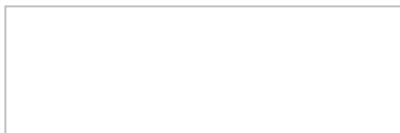
7910100 VN202 Auto Off

9711906 Blue Tee

--- Flow divider

Kind regards,

René

**Rene Luyten**

Director

RLuyten@b-cat.nl

T: +31 344-670 586

M: +31 6 239 236 03

b-Cat B.V.

Biezenwei 6 | 4004 MB Tiel | The Netherlands

www.b-cat.nl Afbeelding met tekst
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Wij willen u er graag op
attenderen dat wij i.v.m. de
feestdagen gesloten zijn van 26
december 2022 t/m 8 januari
2023.

Voor service gerelateerde
vragen kunt u contact opnemen

via +31 (6) 53944214.

We zijn weer terug op 9 januari 2023.

Fijne feestdagen.

We would like to inform you that our company will be closed from 26th December 2022 to 8th January 2023.

For service related questions please contact us at +31 (6) 53944214.

We will return on the 9th of January 2023.

Happy Holidays.

Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine

Verzonden: vrijdag 16 december 2022 14:55

Aan: René Luyten <RLuyten@b-cat.nl>

Onderwerp: Re: Sensor request

Hi René

When would be a good time to call you for the details?

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

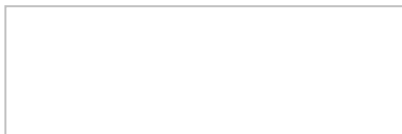
On Fri, 16 Dec 2022 at 13:54, René Luyten <RLuyten@b-cat.nl> wrote:

Hello Ryan,

Yes credit card would also be possible.

Kind regards,

René



Rene Luyten

Director

RLuyten@b-cat.nl

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M: +31 6 239 236 03

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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine

Verzonden: vrijdag 16 december 2022 14:52

Aan: René Luyten <RLuyten@b-cat.nl>

Onderwerp: Re: Sensor request

Hi René

Not at the trade pricing unfortunately. What about credit card, would this be possible?

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

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On Fri, 16 Dec 2022 at 13:17, René Luyten <RLuyten@b-cat.nl> wrote:

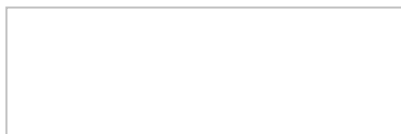
Hello Ryan,

Same stupid software systems as we have 😊.....

Is it possible to buy in online?

Kind regards,

René



Rene Luyten

Director

RLuyten@b-cat.nl

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M: +31 6 239 236 03



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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine

Verzonden: vrijdag 16 december 2022 14:00

Aan: René Luyten <RLuyten@b-cat.nl>

Onderwerp: Re: Sensor request

Hi René

I am sorry, I can't produce the final invoice until the payment has been processed and the goods have been shipped. Once we have a few orders through, we can look towards a credit account to simplify matters.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

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On Fri, 16 Dec 2022 at 12:44, René Luyten <RLuyten@b-cat.nl> wrote:

Hello Ray,

We have difficulties in our system to work with Pro-Forma invoice.

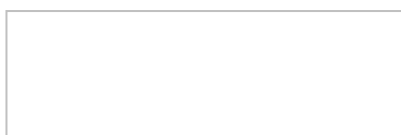
Can you just make the final Invoice? (~~Pro-Forma~~)

Then I can lead it directly through the finance department.

Payment can be done beginning next week.

Kind regards,

René



Rene Luyten
Director
RLuyten@b-cat.nl

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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine

Verzonden: vrijdag 16 december 2022 13:29

Aan: René Luyten <RLuyten@b-cat.nl>

Onderwerp: Re: Sensor request

Dear René

Thank you.

Please find your proforma invoice attached. We will arrange dispatch as soon as payment is received. Our bank details are listed at the bottom of the invoice or you can give us a call with credit card details.

Please note that we do not impose any minimum order quantities.

Please let me know if you have any questions.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

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On Fri, 16 Dec 2022 at 10:06, René Luyten <RLuyten@b-cat.nl> wrote:

Hello Ryan,

Please find attached the purchase offer for the items here below.

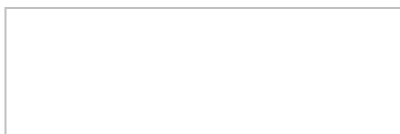
When the work as we think they will (😊) we will order some extra and place them on our website en included them in some package deals.

But please don't think this will be hundreds.

If you need more information, please don't hesitate to contact me.

Kind regards,

René



Rene Luyten

Director

RLuyten@b-cat.nl

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M: +31 6 239 236 03

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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine

Verzonden: woensdag 14 december 2022 17:20

Aan: René Luyten <RLuyten@b-cat.nl>

Onderwerp: Re: Sensor request

Dear René

Please find GBP pricing below:

TEK-OX with Blue Tee - Auto off (turns off after a few minutes) - pn: 7910201 = £123.25

TEK-OX with Blue Tee - Manual off - pn: 7910210 = £123.25

VN202 - Auto off (turns off after a few minutes) - pn: 7910100 = £110

VN202 - Manual off - pn: 7910110 = £110

For the VN202 we need to add the Tee separately:

Blue Tee - pn: 9711906 = £3.50

Please note that there will be some increases to the pricing early next year.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

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Tel: +44 (0)1535 634900

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On Wed, 14 Dec 2022 at 15:03, René Luyten <RLuyten@b-cat.nl> wrote:

Hello Ryan,

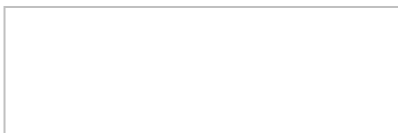
Yes that is acceptable, now worries.

I would like to order this T piece together with booth sensors.

Please let me know the articles from the price list so I can insert them in our administration for purchase or send me an offer with articles.

Kind regards,

René



Rene Luyten

Director

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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine

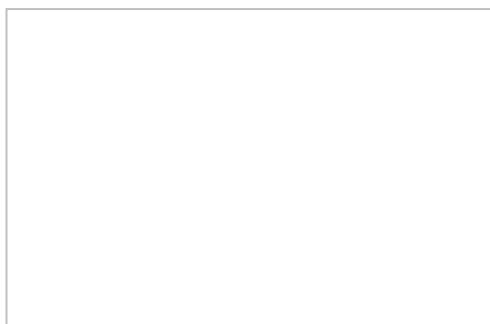
Verzonden: woensdag 14 december 2022 15:47

Aan: René Luyten <RLuyten@b-cat.nl>

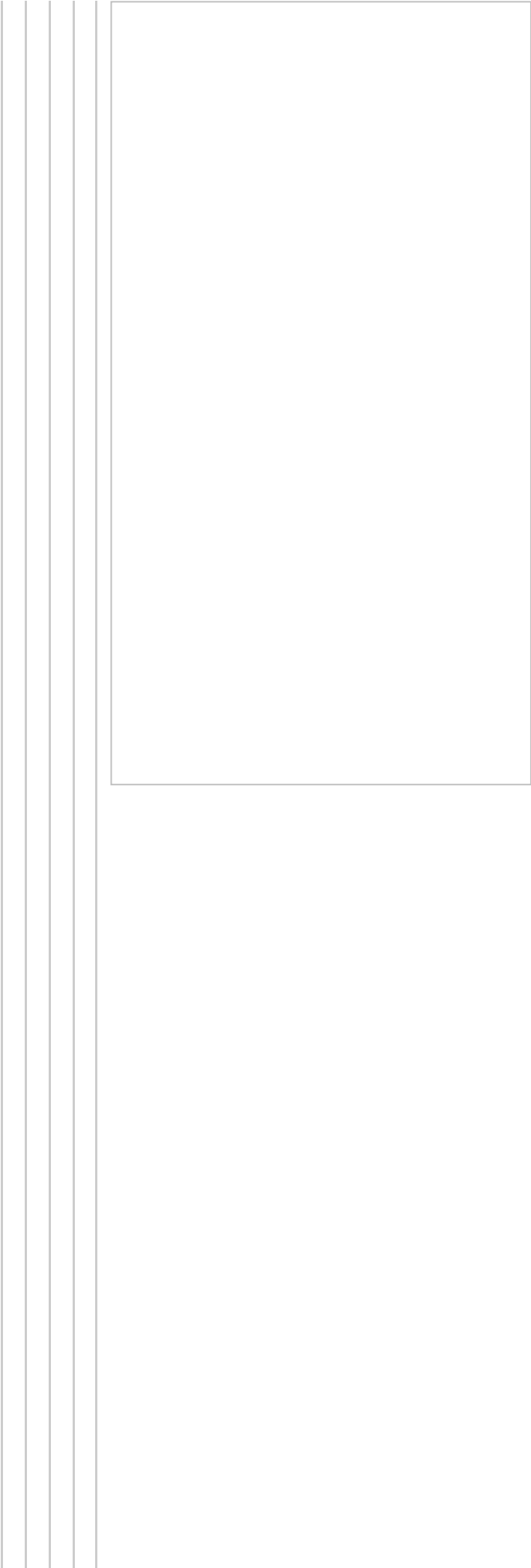
Onderwerp: Re: Sensor request

Hi René

We can supply the following Tee:



22mm OD - 22mm Inside diameter





Would this be acceptable?

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

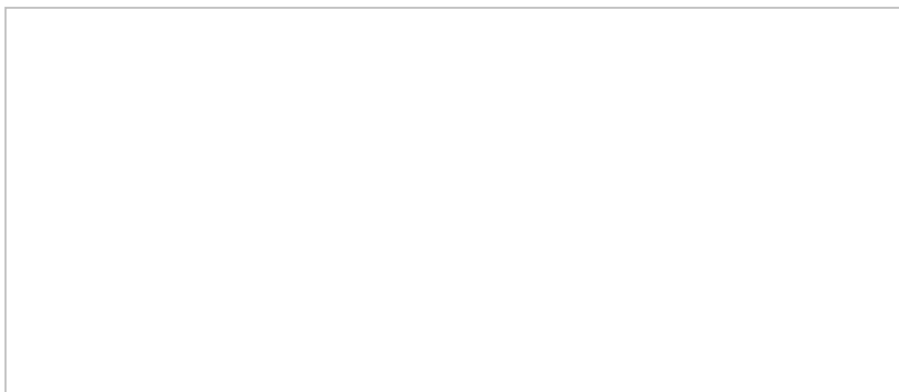
On Wed, 14 Dec 2022 at 12:59, René Luyten <RLuyten@b-cat.nl> wrote:

Hello Ryan,

Also excuses from my end with the late responses.

I have difficulties to judge which sensor would be most sufficient for us.

We have to connect it by an aim of the T-piece (I hope included) but need the full flow through, so not blocking as shown on the pictures in the leaflets.



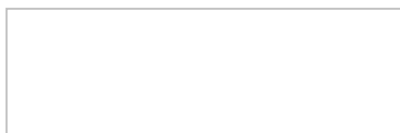
- TEK-Ox looks small and most simply to use
- VN202 also looks okay as well

Can you make a complete set with the articles I need to order?

What more information do you need from our side to start purchase the first items to try.

Kind regards,

René



Rene Luyten

Director

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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine
Verzonden: donderdag 8 december 2022 12:49
Aan: René Luyten <RLuyten@b-cat.nl>
Onderwerp: Re: Sensor request

Dear René

I apologise for my late reply.

Please find our trade pricing attached, please note that we are currently working on a new price list for early next year, unfortunately some prices will have to increase.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
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Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Fri, 2 Dec 2022 at 15:30, René Luyten <RLuyten@b-cat.nl> wrote:

Hello Ryan,

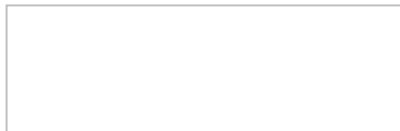
Many thanks for the information.

Booth of the devices are suitable for our application, when included with the Tee Piece and flow diverter.

Can you give me reseller prices?

Kind regards,

René

**Rene Luyten**

Director

RLuyten@b-cat.nl

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Van: Main Account <viamedinbox@gmail.com> **Namens** Ryan Swaine**Verzonden:** vrijdag 2 december 2022 15:04**Aan:** René Luyten <RLuyten@b-cat.nl>**Onderwerp:** Re: Sensor request

Dear René

Thank you very much for your email. Our analysers would definitely fit into the Tee Piece in your picture using a simple flow diverter, which we can provide.

Please see the picture attached of our TEK-OX without the QuickOx sampling device that we normally supply with it.

Both the TEK-OX and VN202 have replaceable sensors and batteries.

Would one of these devices be suitable for you? If not, I can look into some other options for you.

I look forward to your response and please do not hesitate to contact me if you have any questions.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

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7 attachments



image001.jpg
5K



image002.png
10K



image003.png
39K



image004.jpg
93K



image005.jpg
85K



image006.png
278K



image001.jpg
5K