



Ryan Swaine <viamed.ryan.swaine@gmail.com>

Order Thailand

1 message

Joffrey - Aquamaster <jtissier@aquamaster.net>

9 December 2022 at 05:42

To: ryan.swaine@vandagraph.co.uk

Cc: Keang <keang@aquamaster.net>

Dear Ryan,

Thank you for the prompt reply and detailed information.

We would like to proceed with the following order.

- 15x R33DE Oxygen Sensor for analox
- 5x R17VAN Sensor for TEK-Ox & VN202
- 10x TEK-OX Oxygen Analyser (inc. Sensor/Quick-Ox/Dry Box)- Auto switch-off
- 1x VN202 mkII Oxygen Analyser (inc. Sensor/Quick-Ox)- Auto switch-off

Please can you send us the PI and bank details.

Do you have the items in stock? Let me know if you have any suggestion about spare parts that we may need to carry.

Also can you let me know your procedure for warranty cases for defective units and sensors?

Thank you.

Best regards,

Joffrey

Joffrey Tissier

General Manager



Diving, Snorkeling and Swimming Equipment Distributor

Main: (+66) 076 381 353

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Line : <https://page.line.me/aquamaster>

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: Thursday, December 8, 2022 6:44 PM
To: Joffrey - Aquamaster <jtissier@aquamaster.net>
Subject: Re: Distribution Thailand

Dear Joffrey

Thank you very much for your messages.

We do not have a distributor for Thailand, we do not tend to work on any exclusive basis.

We would be very happy to supply you on a trade basis. Please find attached our trade prices and some product information.

With regards to the TEK-OX, I would recommend the auto off version, unless you are wanting to use the device in a mixing panel. The auto off version eliminates the risk of leaving it on in the box and depleting the batteries before the next time you need to use it. Also flat batteries can have a tendency to leak and cause more trouble.

Please note that I have supplied you with our current trade prices, we are working on a new price list for early next year, unfortunately there will be an increase in price due to increasing costs of electronic components.

I look forward to your feedback and please let me know if you have any questions.

Best regards

Ryan

Ryan Swaine

General Manager
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On Wed, 7 Dec 2022 at 09:23, Joffrey - Aquamaster <jtissier@aquamaster.net> wrote:

Dear Sir,

We hope you are well.

My name is Joffrey and I'm in charge of one of the leading distributors in scuba diving gear in Thailand. We found your products online and we are interesting to introduce it to our customers in Thailand. For your reference, we are currently selling about 50 pcs of nitrox analysers per year.

Please can you let us now if you do have any distributor yet for Thailand and can you ship to Thailand? if yes, please let us know your conditions for the following items:

- 10x R33DE Oxygen Sensor
- 5x R17VAN Sensor
- 10x Tek-Ox with Quick Ox (Manual switch-off) (7910210)
- 1x VN202 mkII Oxygen Analyser with Quick Ox (7910100)

Thank you and we look forward to hearing from you soon.

Best regards,

Joffrey

Joffrey Tissier

General Manager



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