



Ryan Swaine <viamed.ryan.swaine@gmail.com>

RE: [EXTERNALMAIL]Re: [EXTERNALMAIL]Flow Adapter

1 message

Stephen Epstein <Stephen.Epstein@southwire.com>

6 December 2022 at 13:24

To: "ryan.swaine@vandagraph.co.uk" <ryan.swaine@vandagraph.co.uk>, Michael Zeno <Michael.Zeno@southwire.com>, Stephen Vasconi <Stephen.Vasconi@southwire.com>

Please ship using UPS Account # R857E6.

Thank you,

Stephen Epstein

Purchasing Manager

Sumner Mfg.

(346) 299-3945

**From:** Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine**Sent:** Tuesday, December 6, 2022 6:51 AM**To:** Michael Zeno <Michael.Zeno@southwire.com>; Stephen Epstein <Stephen.Epstein@southwire.com>; Stephen Vasconi <Stephen.Vasconi@southwire.com>**Subject:** [EXTERNALMAIL]Re: [EXTERNALMAIL]Flow Adapter

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Kind reminder

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Wed, 30 Nov 2022 at 12:48, Ryan Swaine <ryan.swaine@vandagraph.co.uk> wrote:

Dear Gentlemen

We have the samples ready for you, would you be happy if I send them to you using your UPS account details as we would normally use?

I look forward to your reply.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Tue, 8 Nov 2022 at 14:04, Michael Zeno <Michael.Zeno@southwire.com> wrote:

Acceptable

Michael Zeno

Product Manager – Material Handling Equipment

Southwire - Houston

[7514 Alabonson Rd](#)

[Houston, TX 77088](#)

[Mobile] (281) 520-7519

Michael.Zeno@southwire.com



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A Southwire Company

From: Stephen Vasconi <Stephen.Vasconi@southwire.com>
Sent: Tuesday, November 8, 2022 7:48 AM
To: Michael Zeno <Michael.Zeno@southwire.com>
Cc: ryan.swaine@vandagraph.co.uk; Stephen Epstein <Stephen.Epstein@southwire.com>
Subject: RE: [EXTERNALMAIL]Flow Adapter

Is this an acceptable price point?

Black Tee = GBP £8.00 / 9.17 USD

Flow Divertor = £3.00 / 3.44 USD

Our current design comes to 6.5 USD, 12.61 USD, the total increase would be 6.11 USD over the current cost.

Regards,

Stephen Vasconi, EIT

Graduate Engineer



Sumner Manufacturing Co., LLC

[7514 Alabonson Road | Houston, TX 77008](#)

p 346-299-3976 i 8447

c 281-671-0174

www.sumner.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: Tuesday, November 8, 2022 07:04
To: Stephen Vasconi <Stephen.Vasconi@southwire.com>; Stephen Epstein <Stephen.Epstein@southwire.com>
Subject: [EXTERNALMAIL]Flow Adapter

This email originated from outside the organization. Do not click links or open attachments unless you have verified this email is legitimate.

Dear Gentlemen

I apologise for the delay in getting back to you.

With regards to the Tee and flow diverter we discussed, I now have some pricing information for you:

Black Tee = GBP £8.00

Flow Divertor = £3.00

If you think the pricing will be acceptable, I will have some samples put together and sent over for you.

I look forward to your feedback.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117