



Ryan Swaine <viamed.ryan.swaine@gmail.com>

RES: Urgent Quotation

1 message

Jair <jair@totalmat.com.br>

9 November 2022 at 16:58

To: ryan.swaine@vandagraph.co.uk

Cc: Aline - Totalmat <aline@totalmat.com.br>, Luc - Totalmat <luc@totalmat.com.br>

Hi Ryan, thanks for responding

I'd like to have 30 sensors in total. Please, send the invoice for the remaining sensors and proceed to shipping by courier for all of them. .

Att

**Jair Campos**

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Moraes, 282](#)[Socorro - São Paulo - SP](#)www.totalmat.com.br

De: Main Account <viamedinbox@gmail.com> **Em nome de** Ryan Swaine**Enviada em:** quarta-feira, 9 de novembro de 2022 13:37**Para:** Jair <jair@totalmat.com.br>**Cc:** Aline - Totalmat <aline@totalmat.com.br>; Luc - Totalmat <luc@totalmat.com.br>**Assunto:** Re: Urgent Quotation

Dear Jair

Thank you for arranging the payment. Please note that you have a 30 days credit account, in order to proceed with shipping please agree that the invoice is to be paid within 30 days of the invoice date.

Please can you tell me if you would like 20 or 30 sensors in total?

I will await your reply.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Tue, 8 Nov 2022 at 13:05, Jair <jair@totalmat.com.br> wrote:

Hello Ryan

The payment vouchers about our last order and that £385 outstanding balance are attached.

Please see payments are done at last 4th and yesterday.

Please, before proceed to shipping (by courier is better for us), is it possible for us to purchase more 20 sensors by credit? I realized that our last orders, except this one, were being made by credit, what generated that outstanding balance.

Can you sell us more 20 sensors and put them in the same shipping?

Att



Jair Campos

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Morais, 282](#)



Socorro - São Paulo - SP

www.totalmat.com.br

De: Main Account <viamedinbox@gmail.com> **Em nome de** Ryan Swaine
Enviada em: segunda-feira, 7 de novembro de 2022 08:09
Para: Jair <jair@totalmat.com.br>
Assunto: Re: Urgent Quotation

Dear Jair

Thank you, please can you let me know when your finance team sent the payment, as it is still showing as outstanding on our system?

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Mon, 7 Nov 2022 at 11:00, Jair <jair@totalmat.com.br> wrote:

Good day Ryan

According to our finance dept, that outstanding balance is already set.

When can we proceed to shipping?

Att

Jair Campos



Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Moraes, 282](#)[Socorro - São Paulo - SP](#)www.totalmat.com.br

De: Main Account <viamedinbox@gmail.com> **Em nome de** Ryan Swaine

Enviada em: sexta-feira, 28 de outubro de 2022 10:44

Para: Jair <jair@totalmat.com.br>

Cc: Aline - Totalmat <aline@totalmat.com.br>; Luc Vercammen <luc@totalmat.com.br>; Michael Lamb <michael.lamb@vandagraph.co.uk>

Assunto: Re: Urgent Quotation

Dear Jair

Please find your proforma invoice attached, please also find a statement of your account. We will need the outstanding balance settling as well before we can proceed with shipping.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Fri, 28 Oct 2022 at 14:31, Jair <jair@totalmat.com.br> wrote:

Good day Ryan

Dou have some answer?

I need to pay this order as soon as possible

Att

TOTALMAT



Jair Campos

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918



[Rua Augusto Ferreira de Moraes, 282](#)

[Socorro - São Paulo - SP](#)

www.totalmat.com.br

De: Jair <jair@totalmat.com.br>

Enviada em: quinta-feira, 27 de outubro de 2022 14:15

Para: 'ryan.swaine@vandagraph.co.uk' <ryan.swaine@vandagraph.co.uk>

Cc: 'line@totalmat.com.br' <line@totalmat.com.br>; 'Luc Vercammen' <luc@totalmat.com.br>; 'Michael Lamb' <michael.lamb@vandagraph.co.uk>

Assunto: RES: Urgent Quotation

Hello Ryan

Please send us proforma invoice for payment by wire transfer.

Best Regards

Att

Jair Campos

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Moraes, 282](#)[Socorro - São Paulo - SP](#)www.totalmat.com.br**De:** Jair <jair@totalmat.com.br>**Enviada em:** terça-feira, 25 de outubro de 2022 07:48**Para:** 'ryan.swaine@vandagraph.co.uk' <ryan.swaine@vandagraph.co.uk>**Cc:** 'line@totalmat.com.br' <line@totalmat.com.br>; 'Luc Vercammen' <luc@totalmat.com.br>; 'Michael Lamb' <michael.lamb@vandagraph.co.uk>**Assunto:** RES: Urgent Quotation

Thanks Ryan

That's right. I'll consult our finance dept about this question.

We'll respond you soon.

Att

**Jair Campos**

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Moraes, 282](#)[Socorro - São Paulo - SP](#)www.totalmat.com.br

De: Main Account <viamedinbox@gmail.com> **Em nome de** Ryan Swaine
Enviada em: terça-feira, 25 de outubro de 2022 06:26
Para: Jair <jair@totalmat.com.br>
Cc: line@totalmat.com.br; Luc Vercammen <luc@totalmat.com.br>; Michael Lamb <michael.lamb@vandagraph.co.uk>
Assunto: Re: Urgent Quotation

Dear Jair

Please accept my reply. We do not have an online credit card payment system, we have a physical card machine. For card payments we would need you to provide us with the card number and expiry date. It may be safer to do this on the telephone or what's app, as emails are not as secure.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

----- Forwarded message -----

From: **Jair** <jair@totalmat.com.br>
Date: Mon, 24 Oct 2022 at 12:17
Subject: RES: Urgent Quotation
To: Michael Lamb <office@viamed.co.uk>
Cc: Aline - Totalmat <aline@totalmat.com.br>, Luc - Totalmat <luc@totalmat.com.br>

Hello Michael

Thanks for responding

We would like to pay it by credit card...

Can you send us some link for payment?

Thanks in advance

Att

TOTALMAT**Jair Campos**

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Morais, 282](#)[Socorro - São Paulo - SP](#)www.totalmat.com.br

De: Main Account <viamedinbox@gmail.com> **Em nome de** Michael Lamb**Enviada em:** segunda-feira, 24 de outubro de 2022 08:02**Para:** jair@totalmat.com.br**Assunto:** Re: Urgent Quotation

Good Morning,

Sorry for the late reply, my colleague is on holiday at the moment.

I have attached a Proforma Invoice, MAN139847, As soon as payment has been made we will convert this into an order and have the goods shipped out.

we can either take payment over the phone or by bank transfer to the account at the bottom of the invoice,

if you could let me know which you would prefer so we can get details from you if required.

Kind Regards,

Michael Lamb

<http://www.vandagraph.co.uk/>

Email michael.lamb@vandagraph.co.uk

Tel: +44 (0)1535 634900

Fax: +44 (0)1535 635582

On Fri, 21 Oct 2022 at 16:42, Ryan Swaine <office@viamed.co.uk> wrote:

Ryan Swaine - Viamed & Vandagraph - +44 (0) 7803 907117

----- Forwarded message -----

From: **Jair** <jair@totalmat.com.br>

Date: Fri, 21 Oct 2022, 13:05

Subject: RES: Urgent Quotation

To: <ryan.swaine@vandagraph.co.uk>

Cc: Luc - Totalmat <luc@totalmat.com.br>, Aline - Totalmat <aline@totalmat.com.br>

Hello Ryan

We want to purchase thia quotation itens by credit card. Please, send us the invoice and a link for payment by card.

Att

Jair Campos

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

[Rua Augusto Ferreira de Moraes, 282](#)

[Socorro - São Paulo - SP](#)

www.totalmat.com.br

De: Main Account <viamedinbox@gmail.com> **Em nome de** Ryan Swaine

Enviada em: quinta-feira, 20 de outubro de 2022 07:15

Para: Jair <jair@totalmat.com.br>

Cc: Luc - Totalmat <luc@totalmat.com.br>; Aline - Totalmat <aline@totalmat.com.br>

Assunto: Re: Urgent Quotation

Dear Jair

Thank you very much for your email, please find your quotation attached.

We would need an order for 100+ to be able to offer any sort of discount, but please be aware that we advise you to put sensors into use within 6 months of purchase, so we would advise against stockpiling sensors for long periods.

I am also sorry to inform you that we intend to increase the price to approximately GBP £38 over the next month or so in order to cover our increase in costs.

Please note that we do not increase prices for no reason, the price for the R-17VAN has not changed for 20 years.

Please let me know if you have any questions.

Best regards

Ryan

Ryan Swaine

General Manager
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Wed, 19 Oct 2022 at 21:09, Jair <jair@totalmat.com.br> wrote:

Hi Ryan

I'm Jair from Totalmat's technical dept.

Iago used deal with you guys about O2 sensors, but he's not working with us anymore.

Then, please, could you send me a quotation for that O2 sensor we use purchase? R17 model. 10 pieces of.

Furthermore, I'd like to know whether there's some price break for this product, and from which amount there it is.

Thanks in advance.

Att

Jair Campos

Engenharia

Email: jair@totalmat.com.br

Phone: 11 5524 3918

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[Socorro - São Paulo - SP](#)

www.totalmat.com.br