



Janine Gill <viamed.janine.gill@gmail.com>

Fwd: 50% price increase?

Ryan Swaine <office@viamed.co.uk>

7 November 2022 at 11:36

Reply-To: ryan.swaine@viamed.co.uk

To: Frank.Szabo@habel-medizintechnik.at

Cc: Habel.Einkauf@habel-medizintechnik.at, Janine Gill <janine.gill@viamed.co.uk>

Hi Frank

I apologise for the situation, we should have contacted you before now regarding the new pricing. The dramatic increase in the price of the disposable sensors was a shock for us too.

In regards to your current order, we will supply the 2x 0015013 Neonatal sensor for the same price as before (EUR €180 each EXW). For any future orders, we will have to supply at the new pricing.

If you are attending Medica next week, please drop by and see us.

Best regards

Ryan

Ryan Swaine

International Sales Manager

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