



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

1 message

Ryan Swaine <office@viamed.co.uk>

1 November 2022 at 09:19

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>

Hi, please process the order below.

Thank you, Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

Viamed are pleased to be exhibiting at Medica
14th to 17th November 2022
Hall 16 / H-15-4
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----- Forwarded message -----

From: **Jenny Alexander** <jennifer-alexander@sti-limited.com>

Date: Mon, 31 Oct 2022 at 22:13

Subject: RE: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

To: Jon Ashford <jon-ashford@sti-limited.com>, ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Hi Ryan,

Further to your conversations with Jon earlier this month please find attached our new PO 234706.

Please can you review and confirm and arrange shipment ASAP?

Kind Regards

**Jenny Alexander****Purchasing Team Leader**

+44 1256 740743 (Ext. 1343)

 jennifer-alexander@sti-limited.com

Osborn Way, Hook, Hampshire, RG27 9HX, United Kingdom

sti-limited.com

If no mention of International Traffic in Arms Regulations (ITAR) Export Administration Regulations (EAR) appears on the quote/order confirmation, STI assume the products quoted/ordered are not affected by ITAR/EAR regulations. It is the responsibility of the supplier to advise if the product being quoted/ordered is subject to ITAR/EAR regulations.

All products should be purchased through franchised sources. Any exception to this must be clearly stated on quotation and agreed prior to order placement and authorised on the STI Purchase Order. The supplier's certificate of conformance must reference any products which have been supplied using a non franchised source.

When quoting on components please advise what packaging these will be delivered in other than taped & reeled.

From: Jon Ashford <jon-ashford@sti-limited.com>
Sent: 03 October 2022 08:58
To: ryan.swaine@viamed.co.uk
Cc: Jenny Alexander <jennifer-alexander@sti-limited.com>
Subject: RE: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

Ryan,

Just tried to call you back, give me a all when you are free to discuss.

Regards

Jon



Jon Ashford

Project Engineering Manager



☎ +44 1256 746772 (Ext. 1172)

☎ +44 7850 660053

✉ jon-ashford@sti-limited.com

📍 Osborn Way, Hook, Hampshire, RG27 9HX, United Kingdom

🌐 sti-limited.com



From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: 30 September 2022 16:00
To: Jon Ashford <jon-ashford@sti-limited.com>
Subject: Re: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

Hi Jon

Thank you for your email, I tried to call, but must have left it a bit late. I will try to call you again next week or feel free to call me anytime.

We are currently seeing delays from most sensor manufacturers and so we have tried to stock up a bit more than we would normally.

I am happy to say we have around 400 sensors that I can make available to you from stock, but it would be best to reserve these as soon as possible if you wish to proceed.

For delivery of the balance of 500 or if you just wanted a single order of 900, we ideally need to have this order next week if we are to have a good chance of delivering before the end of the year.

Please have a great weekend and I look forward to catching up with you soon.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Fri, 30 Sept 2022 at 13:43, Jon Ashford <jon-ashford@sti-limited.com> wrote:

Ryan,

Hope this email finds you well.

We are now embarking on the final stages of compliance testing for the 3CPAP product, which means we are starting to review current supply chain lead-times.

As all our sensors are now past date we have budgeted to buy new sensor for a full qty of 900.

What does your deliver profile look like to be able to supply from Nov 2022 over a 6 wk period.

Regards

Jon

**Jon Ashford****Project Engineering Manager**

☎ +44 1256 746772 (Ext. 1172)

☎ +44 7850 660053

✉ jon-ashford@sti-limited.com

📍 Osborn Way, Hook, Hampshire, RG27 9HX, United Kingdom

🌐 sti-limited.com**From:** Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine**Sent:** 29 October 2021 16:31**To:** Jon Ashford <jon-ashford@sti-limited.com>**Subject:** Re: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

Hi Jon

No, unfortunately not.

Although I am sure your sensors will be okay, we would suggest putting them into use within 6 months of purchase in order to make the most of your warranty.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policyOn Thu, 28 Oct 2021 at 12:40, Jon Ashford <jon-ashford@sti-limited.com> wrote:

Ryan,

We have several sensors which are still in the supplied sealed bags, does the use within 6 months start from when the seal is broken?

Regards

Jon



Jon Ashford

Project Engineering Manager



+44 1256 746772 (Ext. 1172)

+44 7850 660053

jon-ashford@sti-limited.com

Osborn Way, Hook, Hampshire, RG27 9HX, United Kingdom

sti-limited.com

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine

Sent: 28 October 2021 12:35

To: Jenny Alexander <jennifer-alexander@sti-limited.com>

Cc: Jon Ashford <jon-ashford@sti-limited.com>

Subject: Re: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

Hi Jenny

Thank you very much for your email, I hope you are well.

We do not have enough unallocated stock, but if you placed your order today, we could have 250x R-17MED ready in approximately 3 weeks.

Please let me know if you have any questions.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Thu, 28 Oct 2021 at 11:56, Jenny Alexander <jennifer-alexander@sti-limited.com> wrote:

Hi Ryan,

Please can you confirm the price and lead time for a further 250 of these?

Thanks



Jenny Alexander

Purchasing Team Leader



+44 1256 740743 (Ext. 1343)



jennifer-alexander@sti-limited.com

Osborn Way, Hook, Hampshire, RG27 9HX, United Kingdom

sti-limited.com

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: 04 October 2021 10:11
To: Jenny Alexander <jennifer-alexander@sti-limited.com>
Cc: Jon Ashford <jon-ashford@sti-limited.com>
Subject: Re: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

Hi Jenny

Thank you for your email. Unfortunately not, it is a little bit difficult to calculate.