



Aqib Majeed &lt;viamed.aqib.majeed@gmail.com&gt;

---

**RE: FW: PO14125****Procurement - 9Grp** <procurement@ninegrp.com>

19 October 2022 at 20:31

To: "steve.hardaker@viamed.co.uk" &lt;steve.hardaker@viamed.co.uk&gt;, Procurement - 9Grp &lt;procurement@ninegrp.com&gt;

Cc: "aqib.majeed@viamed.co.uk" &lt;aqib.majeed@viamed.co.uk&gt;

That's great, no problem thank you Steve,

Please proceed and I will amend this end.

Many thanks

Kind Regards,

**Karl Glazebrook****Director**

01726256010

**The Four Pillars of Partnership**

Pillars are the support that holds up any building, but they are also the support...

[find out more](#)**Nine Group International** Freedom House, Par Moor Road, St Austell, Cornwall, PL24 2SQNine Group's Corporate Email Disclaimer applies to this email – to view please [click here](#)

---

**From:** Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker**Sent:** 19 October 2022 18:06**To:** Procurement - 9Grp <procurement@ninegrp.com>**Cc:** aqib.majeed@viamed.co.uk**Subject:** Re: FW: PO14125

Hi Karl,

Unfortunately, the pricing went up recently on everything that we purchase from Maxtec; this was driven from Maxtec's end with increased prices, compounded by a deteriorating exchange rate.

The pricing changed on 7th October, but having said that, I think Aqib has given you erroneous information due to it being unclear on our system, the MaxO2 ME is now priced as follows:

1-4 off List Pricing: £657.20+VAT

5+ Distributor Pricing: £509.60+VAT

Carriage: £12.00+VAT

I appreciate that this is a big increase, but it actually represents a slightly higher margin for distributors (Gross Margin: 22.46% / Markup: 28.96% versus

Gross Margin 20% / Markup: 25% previously).

I appreciate that price increases are unwelcome but unfortunately they are unavoidable in the current economic climate. I will look into why you were not included in a pricing email, I think it's because it went to end-users but I agree that distributors also need to be informed and will look to see how we can remedy that in future.

Do you want to proceed with the order for 5-off? If so, we can amend it manually with your consent, or you can amend and resend.

I look forward to hearing from you.

Best Regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

**Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.**

Website: [www.viamed.co.uk](http://www.viamed.co.uk)  
email: [steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)  
Tel: +44 (0)1535 634542  
Fax: +44 (0)1535 635582

Sign up to our mailing list, go to [www.viamed.co.uk/sign-up](http://www.viamed.co.uk/sign-up)  
Twitter: [twitter.com/ViamedLtd](https://twitter.com/ViamedLtd)  
Facebook: [facebook.com/ViamedLtdUK](https://facebook.com/ViamedLtdUK)  
Company registered in England, No. 1291765.

E-mail Disclaimer

-----  
The information in this email is confidential and may be legally privileged.  
It is intended solely for the addressee. Access to this email by anyone else is unauthorized.  
If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542  
GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)  
-----

On Wed, 19 Oct 2022 at 15:18, Procurement - 9Grp <[procurement@ninegrp.com](mailto:procurement@ninegrp.com)> wrote:

Good afternoon Steve,

Please could you confirm that the below is correct.

Obviously there doesn't seem to be any margin left for the distributor.

Appreciate your help please.

Many thanks

Kind Regards,



**Karl Glazebrook**

**Director**

01726256010



### The Four Pillars of Partnership

Pillars are the support that holds up any building, but they are also the support...

[find out more](#)



**Nine Group International** Freedom House, Par Moor Road, St Austell, Cornwall, PL24 2SQ

Nine Group's Corporate Email Disclaimer applies to this email – to view please [click here](#)

---

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Aqib Majeed  
**Sent:** 19 October 2022 15:16  
**To:** Procurement - 9Grp <[procurement@ninegrp.com](mailto:procurement@ninegrp.com)>  
**Subject:** Re: PO14125

Hello Karl

Good afternoon

Yes, that is the new price for distributor rates.

The list price for singles is £509.60 each.

If I can assist in any other way please just ask.

Kind regards

Aqib Majeed

Office Administrator

Viamed Ltd.

<http://www.viamed.co.uk>

email: [aqib.majeed@viamed.co.uk](mailto:aqib.majeed@viamed.co.uk)

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: [twitter.com/ViamedLtd](https://twitter.com/ViamedLtd)

Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

**Please note:** Viamed is enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

E-mail Disclaimer

-----

The information in this email is confidential and may be legally privileged.

It is intended solely for the addressee. Access to this email by anyone else is unauthorized.

If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

-----

On Wed, 19 Oct 2022 at 15:11, Procurement - 9Grp <[procurement@ninegrp.com](mailto:procurement@ninegrp.com)> wrote:

Thank you very much Aqib,

Please could you confirm this is the new Distributor rate for buying 5 at a time?

What is the list price for singles?

Many thanks

Kind Regards,

**Karl Glazebrook**

**The Four Pillars of  
Partnership**

**Director**

01726256010



Pillars are the support that holds up any building, but they are also the support...

[find out more](#)**Nine Group International** Freedom House, Par Moor Road, St Austell, Cornwall, PL24 2SQ

Nine Group's Corporate Email Disclaimer applies to this email – to view please click here

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Aqib Majeed  
**Sent:** 19 October 2022 15:07  
**To:** Procurement - 9Grp <[procurement@ninegrp.com](mailto:procurement@ninegrp.com)>; Sales - 9Grp <[sales@ninegrp.com](mailto:sales@ninegrp.com)>  
**Subject:** PO14125

Hello Sir/ Madam

Thank you for your order, PO14125.

I am currently processing your order but do need to advise you of the prices for the 0111263 have changed, please see below for the correct pricing.

**0111263 Max02 Me Oxygen Monitor**

1 = £ 509.60 each

Please let me know if it is ok to proceed with this order.

Kind regards

Aqib Majeed

Office Administrator

Viamed Ltd.

<http://www.viamed.co.uk>

email: [aqib.majeed@viamed.co.uk](mailto:aqib.majeed@viamed.co.uk)

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: [twitter.com/ViamedLtd](https://twitter.com/ViamedLtd)

Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

**Please note:** Viamed is enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

E-mail Disclaimer

-----

The information in this email is confidential and may be legally privileged.

It is intended solely for the addressee. Access to this email by anyone else is unauthorized.

If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

-----